

# BCNPHA <br> BC Non-Profit Housing Association <br> <br> SECTOR SALARY AND <br> <br> SECTOR SALARY AND BENEFITS SURVEY 

 BENEFITS SURVEY}

Final Report | October 2018

## ABOUT BC NON-PROFIT HOUSING ASSOCIATION

Formed 25 years ago, $B C$ Non-Profit Housing Association (BCNPHA) is the provincial umbrella organization for the non-profit housing sector comprised of more than 600 members, including non-profit housing societies, businesses, individuals, partners and stakeholders. Together, non-profit housing providers manage more than 60,000 units of long-term, affordable housing in over 2,500 buildings across British Columbia. The BCNPHA Policy Department is committed to engaging in research processes that generate meaningful data to help develop advocacy and capacity in the non-profit housing sector.

## ACKNOWLEDGEMENTS

BCNPHA would like to thank those who contributed their time, expertise and data to this project. A special thank you to those member organizations that participated in the consultation process, namely those who took part in the focus group to develop the job descriptions, filled out the online preliminary survey, and to those who provided feedback through individual interviews.

## CONTACT INFORMATION

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## INTRODUCTION

In 2008, BCNPHA released a Sector Salary and Benefits Survey. ${ }^{1}$ The first of its kind, the 2008 survey collected compensation and benefit data specific to the non-profit housing sector in British Columbia, with the intention of providing non-profit housing providers with remuneration benchmarks by geographical region and for the province. BCNPHA has now updated the original survey to capture compensation and benefit practices used in the non-profit housing sector in 2018.

## METHODOLOGY

The updated survey was sent out to 635 BCNPHA members and non-members in the spring of 2018. Of 149 surveys that were returned in total, 119 were used for this report. ${ }^{2}$ Respondents to the survey include organizational representation from each of BCNPHA's four member regions: the Interior, the Lower Mainland, Northern BC, and Vancouver Island. Respondents also represented the diversity of the non-profit housing sector in BC , including providers offering housing for independent tenants, health and support services, and others operating supportive housing or emergency/transitional housing.

The survey instrument was developed in partnership with the non-profit housing sector, including input from housing providers of various sizes that operate units in different regions across the province. To ensure the 2018 survey instrument adequately reflected changes in the non-profit housing sector from 2008, focus groups, informational interviews and an online survey were used to update various elements of the survey including job categories and their associated duties.

There were two primary components of the sector salary and benefits survey instrument. First, the survey asked respondents to provide information about the size, location and type of services offered by their organization. This information was then used to assist with the data analysis phase of the project and forms the basis of the various sections included in this report. The second component of the survey asked respondents to submit compensation and benefit data for each of their employees who were working in or contributing to the non-profit housing sector. This included part-time or full-time employees and union or non-union employees.

## LIMITATIONS

When using data from this report, it is important to be mindful of the following limitations:

- The data is based on self-reported salary and benefit details collected directly from non-profit housing providers operating housing units across British Columbia and, accordingly, reflects the quality of the data provided by the survey respondents.
- In a limited number of cases, data was suppressed where the information was either unclear or appeared inaccurate.

[^0]- Respondents were asked to use their best judgement when matching their employees to the job descriptions provided in the survey.
- Some organizations noted that the duties of certain employees fell under multiple position categories included in the survey. This was especially true of smaller organizations where fewer staff translated into employees covering multiple roles simultaneously.
- Where one employee's duties overlapped with multiple position categories, organizations were asked to submit compensation and benefit data for the position that covered the primary role of their employee.

POSITIONS INCLUDED IN THE 2018 SECTOR SALARY AND BENEFITS SURVEY

## POSITION TITLE <br> DESCRIPTION

Chief Executive
(CEO, Executive Director, General Manager, Administrator)

- Oversees operations of the organization
- Reports to the Board of Directors
- Identifies, assesses, and informs the Board of Directors of internal and external issues that affect the organization
- Approves expenditures within the authority delegated by the Board
- Ensures that the operation of the organization meets the expectations of its clients, Board and Funders
- Reports to the Chief Executive and may liaise with the Board of Directors
- Oversees one or more organizational business areas: communications, marketing, finance, and others
- Responsible for staff oversight, may assist in development of strategic goals and/or ensures strategic goals are met within business areas under their authority
- Oversees the management of housing facilities including the custodial and maintenance services provided by maintenance staff and a range of outside contractors
- Oversees activities of contractors and suppliers; monitors contracts for compliance and controls costs; monitors general expenditures of unit; performs quality control inspections to ensure adherence to contract specifications and organization standards
- Solicits bids for maintenance contractors and construction projects, and participates in the selection of contractors
- Responsible for ensuring the housing facility(s) under their responsibility is/are operated within the prescribed budget
- May work directly with tenants to ensure successful tenancies


## Housing/Property Management Assistant

(Tenant Placement Assistant, Tenant Clerk)

- Maintains applicant waitlists and coordinates showing of units to prospective tenants; prepares tenancy agreements; processes rent and tenancy changes or terminations and initiates follow up action
- Responds to complaints and inquiries from tenants and refers for resolution as required
- May collect rents; resolve rental non-payment issues, initiate procedures to recover delinquent rents

| Accounting Clerk <br> (Accounts Payable, Accounts Receivable) | Receives and sends, sorts, verifies, processes and prepares various accounting documents such as purchase orders, invoices, check requisitions, receivables, etc. <br> Assigns transactions to correct accounts and sub-accounts. Ensures that documents are accurate and have been approved by the relevant authority. Performs calculations and makes corrections where necessary <br> Using computerized information systems, performs data entry necessary to update accounts and files. Opens accounts according to specific instructions. Reviews validation reports produced by the system. Verifies and corrects data transmitted. Scans documents and verifies scanning quality <br> May conduct income verifications, rent reviews, and/or calculate tenant rent contributions |
| :---: | :---: |
| Communications Coordinator (Social Media Coordinator) | - Develops and delivers strategies related to internal and external communications <br> - Produces and releases content to support business programming <br> - Serves as a liaison to the media, coordinates media responses and spokespeople as appropriate, develops backgrounders and fact sheets |
| Tenant Support Worker | - Provides ongoing support to help tenants maintain their housing; provides emotional support, resource referrals, advocacy, assistance preparing for pest control, de-cluttering rooms, etc. <br> - Assists the property/building manager in coordinating and facilitating any tenant meetings <br> - Keeps accurate records, files, log notes and statistical information as per practice/policy |
| Outreach Worker | - Identifies and connects with individuals and families at risk of being homeless and provides linkages to housing, income assistance and community based support services <br> - Provides support to clients to aid them in adapting to and maintaining a life off the streets by maintaining regular contact and monitoring their well-being <br> Works on landlord and tenancy issues; mediates between landlords and tenants in order to keep tenants housed <br> Maintains all necessary documentation including any data collection and reporting <br> - Administers rent supplements directly to landlords on behalf of clients |


| Maintenance Worker | -Performs and/or oversees maintenance work in compliance with <br> organization safety policies and procedures |
| :--- | :--- |
| (Building Services Worker) | Assures that preventative maintenance is performed as scheduled |
| Caretaker | Performs basic cleaning of buildings including vacuuming carpets; <br> mopping, buffing and waxing floors and stairways; dusting <br> common area furniture and counters; washing windows, walls <br> and doors, etc. |
| - Cleans and maintains exterior areas of housing complexes; |  |
| performs general grounds-keeping duties |  |

## :

Section 1:
Respondent Overview

## SECTION 1: RESPONDENT OVERVIEW

Table 1. Respondents by Society Portfolio Location

| Region | $\#$ | $\%$ |
| :--- | :---: | :---: |
| Interior | 33 | $28 \%$ |
| Lower Mainland | 50 | $42 \%$ |
| Northern BC | 13 | $11 \%$ |
| Vancouver Island | 23 | $19 \%$ |
| Total | $\mathbf{1 1 9}$ | $\mathbf{1 0 0 \%}$ |

Table 2. Respondents by Primary Service Provided

| Primary Service Provided | $\#$ | $\%$ |
| :--- | :---: | :---: |
| Housing for Independent Tenants | 48 | $40 \%$ |
| Health/Support Services | 19 | $16 \%$ |
| Supportive Housing | 24 | $20 \%$ |
| Emergency/Transitional Housing | 14 | $12 \%$ |
| Multiple/Other | 14 | $12 \%$ |
| Total | $\mathbf{1 1 9}$ | $\mathbf{1 0 0 \%}$ |

Table 3. Respondents by Secondary Service Provided

| Secondary Service Provided | $\#$ | $\%$ |
| :--- | :---: | :---: |
| Housing for Independent Tenants | 29 | $\mathbf{2 5 \%}$ |
| Health/Support Services | 19 | $17 \%$ |
| Supportive Housing | 23 | $\mathbf{2 0 \%}$ |
| Emergency/Transitional Housing | 5 | $4 \%$ |
| Not Applicable/None of the Above | 39 | $\mathbf{3 4 \%}$ |
| Total Respondents | $\mathbf{1 1 5}$ | $\mathbf{1 0 0 \%}$ |
| No Answer | $\mathbf{4}$ |  |
| Total | $\mathbf{1 1 9}$ |  |

Table 4. Respondents by Total Assets

| Total Assets | $\#$ | $\%$ |
| :--- | :---: | :---: |
| $\$ 500,000$ or less | 10 | $8 \%$ |
| $\$ 500,001$ to $\$ 1,000,000$ | 7 | $6 \%$ |
| $\$ 1,000,001$ to $\$ 5,000,000$ | 39 | $33 \%$ |
| $\$ 5,000,001$ to $\$ 10,000,000$ | 20 | $17 \%$ |
| $\$ 10,000,001$ to $\$ 15,000,000$ | 7 | $6 \%$ |
| $\$ 15,000,001$ to $\$ 20,000,000$ | 7 | $6 \%$ |
| $\$ 20,000,001$ to $\$ 30,000,000$ | 5 | $4 \%$ |
| $\$ 30,000,001$ to $\$ 100,000,000$ | 11 | $9 \%$ |
| $\$ 100,000,001$ or more | 13 | $11 \%$ |
| Total | 119 | $100 \%$ |

Table 5. Respondents by Annual Operating Budget

| Annual Operating Budget | $\#$ | $\%$ |
| :--- | :---: | :---: |
| $\$ 500,000$ or less | 29 | $24 \%$ |
| $\$ 500,001$ to $\$ 1,000,000$ | 13 | $11 \%$ |
| $\$ 1,000,001$ to $\$ 5,000,000$ | 46 | $39 \%$ |
| $\$ 5,000,001$ to $\$ 10,000,000$ | 12 | $10 \%$ |
| $\$ 10,000,001$ to $\$ 15,000,000$ | 4 | $3 \%$ |
| $\$ 15,000,001$ to $\$ 20,000,000$ | 3 | $3 \%$ |
| $\$ 20,000,001$ to $\$ 30,000,000$ | 1 | $1 \%$ |
| $\$ 30,000,001$ to $\$ 100,000,000$ | 8 | $7 \%$ |
| $\$ 100,000,001$ or more | 3 | $3 \%$ |
| Total | $\mathbf{1 1 9}$ | $\mathbf{1 0 0 \%}$ |

Table 6. Respondents by Total Number of Housing Units

| Units | $\#$ | $\%$ |
| :--- | :---: | :---: |
| 0 to 10 units | 25 | $21 \%$ |
| 11 to 50 units | 30 | $25 \%$ |
| 51 to 100 units | 24 | $20 \%$ |
| 101 to 500 units | 27 | $23 \%$ |
| 501 to 1,000 units | 7 | $6 \%$ |
| 1,001 units or more | 6 | $5 \%$ |
| Total | $\mathbf{1 1 9}$ | $\mathbf{1 0 0 \%}$ |

Table 7. Respondents by Total Number of Buildings

| Buildings | $\#$ | $\%$ |
| :--- | :---: | :---: |
| 0 to 1 buildings | 40 | $34 \%$ |
| 2 to 5 buildings | 44 | $37 \%$ |
| 6 to 10 buildings | 17 | $14 \%$ |
| 11 to 15 buildings | 5 | $4 \%$ |
| 16 to 20 buildings | 3 | $3 \%$ |
| 21 to 50 buildings | 6 | $5 \%$ |
| 51 buildings or more | 3 | $3 \%$ |
| Total Respondents | $\mathbf{1 1 8}$ | $\mathbf{1 0 0 \%}$ |
| No Answer | 1 |  |
| Total | $\mathbf{1 1 9}$ |  |

Table 8. Respondents by Number of Employees Reported

| Number of Employees | $\#$ | $\%$ |
| :--- | :---: | :---: |
| 0 to 2 employees | 17 | $14 \%$ |
| 3 to 5 employees | 29 | $24 \%$ |
| 6 to 20 employees | 53 | $45 \%$ |
| 21 to 50 employees | 14 | $12 \%$ |
| 51 to 100 employees | 4 | $3 \%$ |
| 101 to 150 employees | 1 | $1 \%$ |
| 151 employees or more | 1 | $1 \%$ |
| Total | $\mathbf{1 1 9}$ | $\mathbf{1 0 0 \%}$ |

Table 9. Number of Organizations with Comparable Positions ${ }^{3}$

| Position | $\#$ | $\%$ |
| :--- | :---: | :---: |
| Chief Executive | 108 | $91 \%$ |
| Senior Manager | 74 | $62 \%$ |
| Property Manager | 64 | $54 \%$ |
| Housing/Property Management Assistant | 39 | $33 \%$ |
| Accounting Clerk | 75 | $63 \%$ |
| Communications Coordinator | 10 | $8 \%$ |
| Tenant Support Worker | 42 | $35 \%$ |
| Outreach Worker | 27 | $23 \%$ |
| Maintenance Worker | 67 | $56 \%$ |
| Caretaker | 44 | $37 \%$ |
| Administrative Assistant | 42 | $35 \%$ |
| Office Clerk/Receptionist | 34 | $29 \%$ |
| Shelter Support/Resource Worker | 15 | $13 \%$ |
| Total | 119 |  |

Table 10. Full-time vs. Part-time Positions

| Position | Full-time |  | Part-time |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ |
| Chief Executive | 79 | $79 \%$ | 21 | $21 \%$ | 100 |
| Senior Manager | 53 | $75 \%$ | 18 | $25 \%$ | 71 |
| Property Manager | 44 | $68 \%$ | 21 | $32 \%$ | 65 |
| Housing/Property Management Assistant | 23 | $61 \%$ | 15 | $39 \%$ | 38 |
| Accounting Clerk | 42 | $58 \%$ | 31 | $42 \%$ | 73 |
| Communications Coordinator | 3 | $38 \%$ | 5 | $63 \%$ | 8 |
| Tenant Support Worker | 31 | $56 \%$ | 24 | $44 \%$ | 55 |
| Outreach Worker | 21 | $60 \%$ | 14 | $40 \%$ | 35 |
| Maintenance Worker | 38 | $55 \%$ | 31 | $45 \%$ | 69 |
| Caretaker | 23 | $53 \%$ | 20 | $47 \%$ | 43 |
| Administrative Assistant | 24 | $57 \%$ | 18 | $43 \%$ | 42 |
| Office Clerk/Receptionist | 18 | $51 \%$ | 17 | $49 \%$ | 35 |
| Shelter Support/Resource Worker | 13 | $62 \%$ | 8 | $38 \%$ | 21 |
|  |  |  |  |  |  |

[^1]Table 11. Union vs. Non-Union Positions

| Position | Union |  | Non-Union |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ |
| Chief Executive | - | - | 100 | $100 \%$ | 100 |
| Senior Manager | - | - | 71 | $100 \%$ | 71 |
| Property Manager | 4 | $6 \%$ | 61 | $94 \%$ | 65 |
| Housing/Property Management Assistant | 4 | $11 \%$ | 34 | $89 \%$ | 38 |
| Accounting Clerk | 11 | $15 \%$ | 62 | $85 \%$ | 73 |
| Communications Coordinator | 0 | $0 \%$ | 8 | $100 \%$ | 8 |
| Tenant Support Worker | 16 | $29 \%$ | 39 | $71 \%$ | 55 |
| Outreach Worker | 14 | $40 \%$ | 21 | $60 \%$ | 35 |
| Maintenance Worker | 22 | $32 \%$ | 47 | $68 \%$ | 69 |
| Caretaker | 13 | $30 \%$ | 30 | $70 \%$ | 43 |
| Administrative Assistant | 5 | $12 \%$ | 37 | $88 \%$ | 42 |
| Office Clerk/Receptionist | 12 | $34 \%$ | 23 | $66 \%$ | 35 |
| Shelter Support/Resource Worker | 8 | $38 \%$ | 13 | $62 \%$ | 21 |

Table 12. Average Weekly Hours of Work ${ }^{4}$

| Position | Full-time |  | Part-time |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Average <br> Hours | $\#$ <br> Average <br> Hours | \# |  |
| Chief Executive | 39.5 | 78 | 22.5 | 20 |
| Senior Manager | 39.1 | 53 | 21.4 | 18 |
| Property Manager | 37.6 | 44 | 21.5 | 21 |
| Housing/Property Management Assistant | 38.1 | 23 | 19.3 | 15 |
| Accounting Clerk | 36.1 | 42 | 15.4 | 31 |
| Communications Coordinator | 38.3 | 3 | 17.8 | 5 |
| Tenant Support Worker | 36.8 | 31 | 22.1 | 24 |
| Outreach Worker | 35.1 | 21 | 20.4 | 14 |
| Maintenance Worker | 35.0 | 38 | 18.1 | 31 |
| Caretaker | 37.1 | 23 | 16.8 | 20 |
| Administrative Assistant | 37.4 | 24 | 18.0 | 18 |
| Office Clerk/Receptionist | 36.5 | 18 | 23.5 | 17 |
| Shelter Support/Resource Worker | 36.3 | 13 | 24.5 | 8 |
|  |  |  |  | 2 |

[^2]
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Section 2:
Wage and Salary Tables, by Region

## SECTION 2: WAGE AND SALARY TABLES, BY REGION

All salaries have been converted to a fulltime equivalent, based on a 40-hour workweek, over 50 weeks.

## WAGE AND SALARY TABLES, BRITISH COLUMBIA/ALL REGIONS

Table 13. Minimum, Mean and Maximum Hourly Wages, British Columbia/All Regions

| Position | No. $^{5}$ | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 93 | $\$ 15.00$ | $\$ 42.61$ | $\$ 99.55$ |
| Senior Manager | 54 | $\$ 19.00$ | $\$ 35.70$ | $\$ 77.91$ |
| Property Manager | 58 | $\$ 15.00$ | $\$ 26.15$ | $\$ 43.46$ |
| Housing/Property Management Assistant | 29 | $\$ 14.25$ | $\$ 22.52$ | $\$ 40.00$ |
| Accounting Clerk | 58 | $\$ 15.00$ | $\$ 24.20$ | $\$ 38.06$ |
| Communications Coordinator | 8 | $\$ 20.00$ | $\$ 26.88$ | $\$ 35.65$ |
| Tenant Support Worker ${ }^{6}$ | 36 | $\$ 12.65$ | $\$ 21.39$ | $\$ 34.07$ |
| Outreach Worker | 25 | $\$ 17.71$ | $\$ 22.56$ | $\$ 28.00$ |
| Maintenance Worker | 46 | $\$ 12.65$ | $\$ 21.67$ | $\$ 34.00$ |
| Caretaker | 40 | $\$ 12.65$ | $\$ 18.38$ | $\$ 31.27$ |
| Administrative Assistant | 38 | $\$ 15.60$ | $\$ 21.15$ | $\$ 38.00$ |
| Office Clerk/Receptionist | 31 | $\$ 15.00$ | $\$ 19.83$ | $\$ 25.50$ |
| Shelter Support/Resource Worker | 13 | $\$ 15.00$ | $\$ 22.39$ | $\$ 30.00$ |

Table 14. Minimum, Mean and Maximum Salaries, British Columbia/All Regions

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 93 | $\$ 30,000.00$ | $\$ 85,220.00$ | $\$ 199,100.00$ |
| Senior Manager | 54 | $\$ 38,000.00$ | $\$ 71,398.67$ | $\$ 155,820.00$ |
| Property Manager | 58 | $\$ 30,000.00$ | $\$ 52,302.74$ | $\$ 86,920.00$ |
| Housing/Property Management Assistant | 29 | $\$ 28,500.00$ | $\$ 45,031.75$ | $\$ 80,000.00$ |
| Accounting Clerk | 58 | $\$ 30,000.00$ | $\$ 48,398.00$ | $\$ 76,120.00$ |
| Communications Coordinator | 8 | $\$ 40,000.00$ | $\$ 53,767.50$ | $\$ 71,300.00$ |
| Tenant Support Worker | 36 | $\$ 25,300.00$ | $\$ 42,779.56$ | $\$ 68,140.00$ |
| Outreach Worker | 25 | $\$ 35,420.00$ | $\$ 45,119.15$ | $\$ 56,000.00$ |
| Maintenance Worker | 46 | $\$ 25,300.00$ | $\$ 43,342.13$ | $\$ 68,000.00$ |
| Caretaker | 40 | $\$ 25,300.00$ | $\$ 36,755.03$ | $\$ 62,540.00$ |
| Administrative Assistant | 38 | $\$ 31,200.00$ | $\$ 42,305.09$ | $\$ 76,000.00$ |
| Office Clerk/Receptionist | 31 | $\$ 30,000.00$ | $\$ 39,668.29$ | $\$ 51,000.00$ |
| Shelter Support/Resource Worker | 13 | $\$ 30,000.00$ | $\$ 44,789.45$ | $\$ 60,000.00$ |

[^3]Table 15. Proportion of Organizations by Average Salary and Job Category, British Columbia/All Regions ${ }^{7}$

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{aligned} & \$ 50,001 \\ & \text { to } \\ & \$ 60,000 \end{aligned}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 1\% | 3\% | 9\% | 12\% | 15\% | 13\% | 47\% |
| Senior Manager | 0\% | 4\% | 20\% | 24\% | 15\% | 9\% | 28\% |
| Property Manager | 0\% | 10\% | 28\% | 36\% | 7\% | 14\% | 5\% |
| Housing/Property Management Assistant | 3\% | 3\% | 72\% | 14\% | 3\% | 3\% | 0\% |
| Accounting Clerk | 3\% | 16\% | 48\% | 24\% | 5\% | 3\% | 0\% |
| Communications Coordinator | 0\% | 13\% | 25\% | 50\% | 0\% | 13\% | 0\% |
| Tenant Support Worker | 3\% | 28\% | 47\% | 19\% | 3\% | 0\% | 0\% |
| Outreach Worker | 0\% | 20\% | 72\% | 8\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 7\% | 39\% | 39\% | 13\% | 2\% | 0\% | 0\% |
| Caretaker | 18\% | 60\% | 15\% | 5\% | 3\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 42\% | 37\% | 13\% | 3\% | 5\% | 0\% |
| Office Clerk/Receptionist | 6\% | 48\% | 45\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 38\% | 54\% | 8\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, INTERIOR

Table 16. Minimum, Mean and Maximum Hourly Wages, Interior

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 30 | $\$ 15.00$ | $\$ 32.91$ | $\$ 58.76$ |
| Senior Manager | 17 | $\$ 19.00$ | $\$ 29.68$ | $\$ 50.00$ |
| Property Manager | 18 | $\$ 17.00$ | $\$ 25.09$ | $\$ 30.68$ |
| Housing/Property Management Assistant | 6 | $\$ 14.25$ | $\$ 21.04$ | $\$ 24.00$ |
| Accounting Clerk | 17 | $\$ 16.00$ | $\$ 24.03$ | $\$ 32.00$ |
| Communications Coordinator | 1 | $\$ 23.00$ | $\$ 23.00$ | $\$ 23.00$ |
| Tenant Support Worker | 8 | $\$ 12.65$ | $\$ 20.96$ | $\$ 31.19$ |
| Outreach Worker | 8 | $\$ 18.15$ | $\$ 21.91$ | $\$ 27.74$ |
| Maintenance Worker | 12 | $\$ 12.65$ | $\$ 19.96$ | $\$ 32.00$ |
| Caretaker | 12 | $\$ 12.65$ | $\$ 16.82$ | $\$ 28.00$ |
| Administrative Assistant | 8 | $\$ 17.50$ | $\$ 18.91$ | $\$ 28.00$ |
| Office Clerk/Receptionist | 8 | $\$ 15.00$ | $\$ 18.93$ | $\$ 25.00$ |
| Shelter Support/Resource Worker | 3 | $\$ 15.00$ | $\$ 18.16$ | $\$ 21.30$ |

[^4]Table 17. Minimum, Mean and Maximum Salaries, Interior

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 30 | $\$ 30,000.00$ | $\$ 65,810.00$ | $\$ 117,520.00$ |
| Senior Manager | 17 | $\$ 38,000.00$ | $\$ 59,351.67$ | $\$ 100,000.00$ |
| Property Manager | 18 | $\$ 34,000.00$ | $\$ 50,177.00$ | $\$ 61,360.00$ |
| Housing/Property Management Assistant | 6 | $\$ 28,500.00$ | $\$ 42,083.33$ | $\$ 48,000.00$ |
| Accounting Clerk | 17 | $\$ 32,000.00$ | $\$ 48,063.16$ | $\$ 64,000.00$ |
| Communications Coordinator | 1 | $\$ 46,000.00$ | $\$ 46,000.00$ | $\$ 46,000.00$ |
| Tenant Support Worker | 8 | $\$ 25,300.00$ | $\$ 41,918.24$ | $\$ 62,380.00$ |
| Outreach Worker | 8 | $\$ 36,300.00$ | $\$ 43,815.00$ | $\$ 55,480.00$ |
| Maintenance Worker | 12 | $\$ 25,300.00$ | $\$ 39,914.00$ | $\$ 64,000.00$ |
| Caretaker | 12 | $\$ 25,300.00$ | $\$ 33,633.64$ | $\$ 56,000.00$ |
| Administrative Assistant | 8 | $\$ 35,000.00$ | $\$ 37,814.55$ | $\$ 56,000.00$ |
| Office Clerk/Receptionist | 8 | $\$ 30,000.00$ | $\$ 37,855.00$ | $\$ 50,000.00$ |
| Shelter Support/Resource Worker | 3 | $\$ 30,000.00$ | $\$ 36,328.57$ | $\$ 42,600.00$ |

Table 18. Proportion of Organizations by Average Salary and Job Category, Interior

| Position | \$20,000 to \$30,000 |  |  |  |  |  | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 3\% | 3\% | 17\% | 17\% | 20\% | 13\% | 27\% |
| Senior Manager | 0\% | 12\% | 29\% | 29\% | 24\% | 0\% | 6\% |
| Property Manager | 0\% | 11\% | 44\% | 39\% | 6\% | 0\% | 0\% |
| Housing/Property Management Assistant | 17\% | 17\% | 67\% | 0\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 24\% | 47\% | 18\% | 12\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 13\% | 25\% | 50\% | 13\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 25\% | 75\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 25\% | 33\% | 25\% | 8\% | 8\% | 0\% | 0\% |
| Caretaker | 33\% | 42\% | 17\% | 8\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 63\% | 25\% | 13\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 25\% | 50\% | 25\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 67\% | 33\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, THE LOWER MAINLAND

Table 19. Minimum, Mean and Maximum Hourly Wages, the Lower Mainland

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 37 | $\$ 22.21$ | $\$ 51.75$ | $\$ 99.55$ |
| Senior Manager | 23 | $\$ 23.81$ | $\$ 38.92$ | $\$ 77.91$ |
| Property Manager | 26 | $\$ 15.00$ | $\$ 26.71$ | $\$ 41.83$ |
| Housing/Property Management Assistant | 16 | $\$ 18.34$ | $\$ 22.45$ | $\$ 40.00$ |
| Accounting Clerk | 23 | $\$ 15.00$ | $\$ 25.03$ | $\$ 38.06$ |
| Communications Coordinator | 6 | $\$ 20.00$ | $\$ 26.07$ | $\$ 30.00$ |
| Tenant Support Worker | 16 | $\$ 14.00$ | $\$ 22.17$ | $\$ 31.23$ |
| Outreach Worker | 9 | $\$ 19.00$ | $\$ 22.73$ | $\$ 28.00$ |
| Maintenance Worker | 21 | $\$ 18.04$ | $\$ 21.55$ | $\$ 34.00$ |
| Caretaker | 17 | $\$ 12.65$ | $\$ 18.58$ | $\$ 31.27$ |
| Administrative Assistant | 20 | $\$ 16.00$ | $\$ 23.30$ | $\$ 38.00$ |
| Office Clerk/Receptionist | 11 | $\$ 16.00$ | $\$ 20.78$ | $\$ 24.00$ |
| Shelter Support/Resource Worker | 4 | $\$ 17.00$ | $\$ 21.34$ | $\$ 27.74$ |

Table 20. Minimum, Mean and Maximum Salaries, the Lower Mainland

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 37 | $\$ 44,420.00$ | $\$ 103,501.08$ | $\$ 199,100.00$ |
| Senior Manager | 23 | $\$ 47,620.00$ | $\$ 77,837.43$ | $\$ 155,820.00$ |
| Property Manager | 26 | $\$ 30,000.00$ | $\$ 53,412.55$ | $\$ 83,660.00$ |
| Housing/Property Management Assistant | 16 | $\$ 36,680.00$ | $\$ 44,890.26$ | $\$ 80,000.00$ |
| Accounting Clerk | 23 | $\$ 30,000.00$ | $\$ 50,057.30$ | $\$ 76,120.00$ |
| Communications Coordinator | 6 | $\$ 40,000.00$ | $\$ 52,140.00$ | $\$ 60,000.00$ |
| Tenant Support Worker | 16 | $\$ 28,000.00$ | $\$ 44,343.57$ | $\$ 62,460.00$ |
| Outreach Worker | 9 | $\$ 38,000.00$ | $\$ 45,455.70$ | $\$ 56,000.00$ |
| Maintenance Worker | 21 | $\$ 36,080.00$ | $\$ 43,095.96$ | $\$ 68,000.00$ |
| Caretaker | 17 | $\$ 25,300.00$ | $\$ 37,161.68$ | $\$ 62,540.00$ |
| Administrative Assistant | 20 | $\$ 32,000.00$ | $\$ 46,591.52$ | $\$ 76,000.00$ |
| Office Clerk/Receptionist | 11 | $\$ 32,000.00$ | $\$ 41,550.77$ | $\$ 48,000.00$ |
| Shelter Support/Resource Worker | 4 | $\$ 34,000.00$ | $\$ 42,687.65$ | $\$ 55,480.00$ |

Table 21. Proportion of Organizations by Average Salary and Job Category, the Lower Mainland

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{gathered} \$ 50,001 \\ \text { to } \\ \$ 60,000 \end{gathered}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 5\% | 5\% | 8\% | 14\% | 68\% |
| Senior Manager | 0\% | 0\% | 4\% | 13\% | 13\% | 17\% | 52\% |
| Property Manager | 0\% | 15\% | 4\% | 38\% | 12\% | 23\% | 8\% |
| Housing/Property Management Assistant | 0\% | 0\% | 75\% | 13\% | 6\% | 6\% | 0\% |
| Accounting Clerk | 4\% | 9\% | 52\% | 22\% | 4\% | 9\% | 0\% |
| Communications Coordinator | 0\% | 17\% | 17\% | 67\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 19\% | 44\% | 38\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 22\% | 67\% | 11\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 43\% | 43\% | 14\% | 0\% | 0\% | 0\% |
| Caretaker | 6\% | 65\% | 18\% | 6\% | 6\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 30\% | 45\% | 15\% | 5\% | 5\% | 0\% |
| Office Clerk/Receptionist | 0\% | 36\% | 64\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 25\% | 75\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY AND BENEFITS, NORTHERN BC

Table 22. Minimum, Mean and Maximum Hourly Wages, Northern BC

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 9 | $\$ 23.81$ | $\$ 33.64$ | $\$ 45.79$ |
| Senior Manager | 3 | $\$ 23.81$ | $\$ 25.94$ | $\$ 40.00$ |
| Property Manager | 4 | $\$ 22.81$ | $\$ 24.71$ | $\$ 27.20$ |
| Housing/Property Management Assistant | 3 | $\$ 22.81$ | $\$ 23.21$ | $\$ 23.81$ |
| Accounting Clerk | 7 | $\$ 15.00$ | $\$ 24.90$ | $\$ 30.00$ |
| Communications Coordinator | 0 | - | - | - |
| Tenant Support Worker | 3 | $\$ 15.00$ | $\$ 18.09$ | $\$ 22.81$ |
| Outreach Worker | 4 | $\$ 17.71$ | $\$ 22.61$ | $\$ 27.50$ |
| Maintenance Worker | 3 | $\$ 22.50$ | $\$ 25.83$ | $\$ 30.00$ |
| Caretaker | 4 | $\$ 15.00$ | $\$ 17.74$ | $\$ 19.46$ |
| Administrative Assistant | 3 | $\$ 15.60$ | $\$ 12.33$ | $\$ 20.00$ |
| Office Clerk/Receptionist | 4 | $\$ 16.00$ | $\$ 18.80$ | $\$ 25.00$ |
| Shelter Support/Resource Worker | 5 | $\$ 16.00$ | $\$ 25.04$ | $\$ 30.00$ |

Table 23. Minimum, Mean and Maximum Salaries, Northern BC

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 9 | $\$ 47,620.00$ | $\$ 67,284.44$ | $\$ 91,580.00$ |
| Senior Manager | 3 | $\$ 47,620.00$ | $\$ 51,880.00$ | $\$ 80,000.00$ |
| Property Manager | 4 | $\$ 45,620.00$ | $\$ 49,410.00$ | $\$ 54,400.00$ |
| Housing/Property Management Assistant | 3 | $\$ 45,620.00$ | $\$ 46,413.33$ | $\$ 47,620.00$ |
| Accounting Clerk | 7 | $\$ 30,000.00$ | $\$ 49,805.71$ | $\$ 60,000.00$ |
| Communications Coordinator | 0 | - | - | - |
| Tenant Support Worker | 3 | $\$ 30,000.00$ | $\$ 36,173.33$ | $\$ 45,620.00$ |
| Outreach Worker | 4 | $\$ 35,420.00$ | $\$ 45,215.00$ | $\$ 55,000.00$ |
| Maintenance Worker | 3 | $\$ 45,000.00$ | $\$ 51,666.67$ | $\$ 60,000.00$ |
| Caretaker | 4 | $\$ 30,000.00$ | $\$ 35,480.00$ | $\$ 38,920.00$ |
| Administrative Assistant | 3 | $\$ 31,200.00$ | $\$ 24,666.67$ | $\$ 40,000.00$ |
| Office Clerk/Receptionist | 4 | $\$ 32,000.00$ | $\$ 37,600.00$ | $\$ 50,000.00$ |
| Shelter Support/Resource Worker | 5 | $\$ 32,000.00$ | $\$ 50,088.00$ | $\$ 60,000.00$ |

Table 24. Proportion of Organizations by Average Salary and Job Category, Northern BC

| Position |  |  |  | $\begin{gathered} \$ 50,001 \\ \text { to } \\ \$ 60,000 \end{gathered}$ | $\begin{gathered} \$ 60,001 \\ \text { to } \\ \$ 70,000 \end{gathered}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 11\% | 33\% | 22\% | 11\% | 22\% |
| Senior Manager | 0\% | 0\% | 67\% | 33\% | 0\% | 0\% | 0\% |
| Property Manager | 0\% | 0\% | 75\% | 25\% | 0\% | 0\% | 0\% |
| Housing/Property Management Assistant | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 14\% | 0\% | 29\% | 57\% | 0\% | 0\% | 0\% |
| Communications Coordinator | - | - | - | - | - | - | - |
| Tenant Support Worker | 0\% | 67\% | 33\% | 0\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 25\% | 50\% | 25\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 0\% | 67\% | 33\% | 0\% | 0\% | 0\% |
| Caretaker | 25\% | 75\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 0\% | 75\% | 25\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 40\% | 40\% | 20\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, VANCOUVER ISLAND

Table 25. Minimum, Mean and Maximum Hourly Wages, Vancouver Island

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 17 | $\$ 17.00$ | $\$ 40.69$ | $\$ 67.75$ |
| Senior Manager | 11 | $\$ 20.00$ | $\$ 33.46$ | $\$ 48.16$ |
| Property Manager | 10 | $\$ 20.00$ | $\$ 26.09$ | $\$ 43.46$ |
| Housing/Property Management Assistant | 4 | $\$ 21.00$ | $\$ 23.75$ | $\$ 27.56$ |
| Accounting Clerk | 11 | $\$ 18.00$ | $\$ 22.29$ | $\$ 30.00$ |
| Communications Coordinator | 1 | $\$ 35.65$ | $\$ 35.65$ | $\$ 35.65$ |
| Tenant Support Worker | 9 | $\$ 17.00$ | $\$ 21.07$ | $\$ 34.07$ |
| Outreach Worker | 4 | $\$ 20.66$ | $\$ 22.76$ | $\$ 24.26$ |
| Maintenance Worker | 10 | $\$ 17.02$ | $\$ 22.68$ | $\$ 33.59$ |
| Caretaker | 7 | $\$ 14.00$ | $\$ 18.91$ | $\$ 20.64$ |
| Administrative Assistant | 7 | $\$ 18.18$ | $\$ 18.71$ | $\$ 36.00$ |
| Office Clerk/Receptionist | 8 | $\$ 16.50$ | $\$ 19.85$ | $\$ 25.50$ |
| Shelter Support/Resource Worker | 1 | $\$ 21.60$ | $\$ 23.52$ | $\$ 24.00$ |

Table 26. Minimum, Mean and Maximum Salaries, Vancouver Island

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 17 | $\$ 34,000.00$ | $\$ 81,372.94$ | $\$ 135,500.00$ |
| Senior Manager | 11 | $\$ 40,000.00$ | $\$ 66,919.13$ | $\$ 96,320.00$ |
| Property Manager | 10 | $\$ 40,000.00$ | $\$ 52,177.00$ | $\$ 86,920.00$ |
| Housing/Property Management Assistant | 4 | $\$ 42,000.00$ | $\$ 47,490.00$ | $\$ 55,120.00$ |
| Accounting Clerk | 11 | $\$ 36,000.00$ | $\$ 44,581.18$ | $\$ 60,000.00$ |
| Communications Coordinator | 1 | $\$ 71,300.00$ | $\$ 71,300.00$ | $\$ 71,300.00$ |
| Tenant Support Worker | 9 | $\$ 34,000.00$ | $\$ 42,130.04$ | $\$ 68,140.00$ |
| Outreach Worker | 4 | $\$ 41,320.00$ | $\$ 45,512.73$ | $\$ 48,520.00$ |
| Maintenance Worker | 10 | $\$ 34,040.00$ | $\$ 45,364.24$ | $\$ 67,180.00$ |
| Caretaker | 7 | $\$ 28,000.00$ | $\$ 37,812.50$ | $\$ 41,280.00$ |
| Administrative Assistant | 7 | $\$ 36,360.00$ | $\$ 37,412.50$ | $\$ 72,000.00$ |
| Office Clerk/Receptionist | 8 | $\$ 33,000.00$ | $\$ 39,693.33$ | $\$ 51,000.00$ |
| Shelter Support/Resource Worker | 1 | $\$ 43,200.00$ | $\$ 47,040.00$ | $\$ 48,000.00$ |

Table 27. Proportion of Organizations by Average Salary and Job Category, Vancouver Island

| Position | $\begin{aligned} & \$ 20,000 \\ & \text { to } \\ & \$ 30,000 \end{aligned}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{aligned} & \$ 50,001 \\ & \text { to } \\ & \$ 60,000 \end{aligned}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{aligned} & \$ 70,001 \\ & \text { to } \\ & \$ 80,000 \end{aligned}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 12\% | 0\% | 6\% | 18\% | 12\% | 53\% |
| Senior Manager | 0\% | 0\% | 27\% | 36\% | 9\% | 9\% | 18\% |
| Property Manager | 0\% | 0\% | 40\% | 30\% | 0\% | 20\% | 10\% |
| Housing/Property Management Assistant | 0\% | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 27\% | 55\% | 18\% | 0\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% | 0\% |
| Tenant Support Worker | 0\% | 33\% | 56\% | 0\% | 11\% | 0\% | 0\% |
| Outreach Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 50\% | 40\% | 10\% | 0\% | 0\% | 0\% |
| Caretaker | 14\% | 71\% | 14\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 29\% | 43\% | 14\% | 0\% | 14\% | 0\% |
| Office Clerk/Receptionist | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |

## :\#:1: II

## Section 3:

Wage and Salary Tables, by Annual Operating Budget

## SECTION 3: WAGE AND SALARY TABLES, BY ANNUAL OPERATING BUDGET

All salaries have been converted to a fulltime equivalent, based on a 40-hour workweek, over 50 weeks.

## WAGE AND SALARY TABLES, \$500,000 OR LESS

Table 28. Minimum, Mean and Maximum Hourly Wages, $\$ 500,000$ or Less

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 20 | $\$ 15.00$ | $\$ 26.79$ | $\$ 40.00$ |
| Senior Manager | 9 | $\$ 19.00$ | $\$ 25.34$ | $\$ 41.58$ |
| Property Manager | 11 | $\$ 17.00$ | $\$ 23.89$ | $\$ 41.58$ |
| Housing/Property Management Assistant | 4 | $\$ 14.25$ | $\$ 20.52$ | $\$ 23.81$ |
| Accounting Clerk | 8 | $\$ 15.00$ | $\$ 22.98$ | $\$ 30.00$ |
| Communications Coordinator | 1 | $\$ 20.00$ | $\$ 20.00$ | $\$ 20.00$ |
| Tenant Support Worker | 6 | $\$ 12.65$ | $\$ 16.85$ | $\$ 22.00$ |
| Outreach Worker | 2 | $\$ 20.00$ | $\$ 20.75$ | $\$ 21.00$ |
| Maintenance Worker | 7 | $\$ 12.65$ | $\$ 18.64$ | $\$ 30.00$ |
| Caretaker | 6 | $\$ 14.00$ | $\$ 18.53$ | $\$ 25.00$ |
| Administrative Assistant | 3 | $\$ 16.00$ | $\$ 19.00$ | $\$ 21.00$ |
| Office Clerk/Receptionist | 1 | $\$ 18.76$ | $\$ 18.76$ | $\$ 18.76$ |
| Shelter Support/Resource Worker | 1 | $\$ 21.00$ | $\$ 21.00$ | $\$ 21.00$ |

Table 29. Minimum, Mean and Maximum Salaries, \$500,000 or Less

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 20 | $\$ 30,000.00$ | $\$ 53,587.00$ | $\$ 80,000.00$ |
| Senior Manager | 9 | $\$ 38,000.00$ | $\$ 50,673.33$ | $\$ 83,160.00$ |
| Property Manager | 11 | $\$ 34,000.00$ | $\$ 47,778.18$ | $\$ 83,160.00$ |
| Housing/Property Management Assistant | 4 | $\$ 28,500.00$ | $\$ 41,030.00$ | $\$ 47,620.00$ |
| Accounting Clerk | 8 | $\$ 30,000.00$ | $\$ 45,952.50$ | $\$ 60,000.00$ |
| Communications Coordinator | 1 | $\$ 40,000.00$ | $\$ 40,000.00$ | $\$ 40,000.00$ |
| Tenant Support Worker | 6 | $\$ 25,300.00$ | $\$ 33,695.65$ | $\$ 44,000.00$ |
| Outreach Worker | 2 | $\$ 40,000.00$ | $\$ 41,500.00$ | $\$ 42,000.00$ |
| Maintenance Worker | 7 | $\$ 25,300.00$ | $\$ 37,288.33$ | $\$ 60,000.00$ |
| Caretaker | 6 | $\$ 28,000.00$ | $\$ 37,056.67$ | $\$ 50,000.00$ |
| Administrative Assistant | 3 | $\$ 32,000.00$ | $\$ 38,000.00$ | $\$ 42,000.00$ |
| Office Clerk/Receptionist | 1 | $\$ 37,520.00$ | $\$ 37,520.00$ | $\$ 37,520.00$ |
| Shelter Support/Resource Worker | 1 | $\$ 42,000.00$ | $\$ 42,000.00$ | $\$ 42,000.00$ |

Table 30. Proportion of Organizations by Average Salary and Job Category, $\$ 500,000$ or Less

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{aligned} & \$ 50,001 \\ & \text { to } \\ & \$ 60,000 \end{aligned}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 5\% | 15\% | 25\% | 30\% | 5\% | 20\% | 0\% |
| Senior Manager | 0\% | 22\% | 33\% | 33\% | 0\% | 0\% | 11\% |
| Property Manager | 0\% | 27\% | 45\% | 18\% | 0\% | 0\% | 9\% |
| Housing/Property Management Assistant | 25\% | 0\% | 75\% | 0\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 13\% | 25\% | 38\% | 25\% | 0\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 17\% | 67\% | 17\% | 0\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 29\% | 43\% | 14\% | 14\% | 0\% | 0\% | 0\% |
| Caretaker | 33\% | 50\% | 17\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 67\% | 33\% | 0\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, \$500,001 TO \$1,000,000

Table 31. Minimum, Mean and Maximum Hourly Wages, $\$ 500,001$ to $\$ 1,000,000$

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 10 | $\$ 25.00$ | $\$ 35.23$ | $\$ 59.39$ |
| Senior Manager | 4 | $\$ 22.00$ | $\$ 30.78$ | $\$ 40.80$ |
| Property Manager | 6 | $\$ 18.00$ | $\$ 24.19$ | $\$ 30.68$ |
| Housing/Property Management Assistant | 1 | $\$ 20.00$ | $\$ 20.00$ | $\$ 20.00$ |
| Accounting Clerk | 4 | $\$ 18.26$ | $\$ 22.88$ | $\$ 26.75$ |
| Communications Coordinator | 1 | $\$ 28.26$ | $\$ 28.26$ | $\$ 28.26$ |
| Tenant Support Worker | 3 | $\$ 15.00$ | $\$ 17.62$ | $\$ 29.47$ |
| Outreach Worker | 2 | $\$ 18.15$ | $\$ 19.06$ | $\$ 21.14$ |
| Maintenance Worker | 4 | $\$ 17.02$ | $\$ 18.86$ | $\$ 21.14$ |
| Caretaker | 3 | $\$ 15.00$ | $\$ 15.48$ | $\$ 18.00$ |
| Administrative Assistant | 1 | $\$ 19.58$ | $\$ 19.58$ | $\$ 19.58$ |
| Office Clerk/Receptionist | 4 | $\$ 16.00$ | $\$ 17.08$ | $\$ 20.55$ |
| Shelter Support/Resource Worker | 2 | $\$ 15.00$ | $\$ 17.30$ | $\$ 18.00$ |

Table 32. Minimum, Mean and Maximum Salaries, \$500,001 to \$1,000,000

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 10 | $\$ 50,000.00$ | $\$ 70,468.00$ | $\$ 118,780.00$ |
| Senior Manager | 4 | $\$ 44,000.00$ | $\$ 61,560.00$ | $\$ 81,600.00$ |
| Property Manager | 6 | $\$ 36,000.00$ | $\$ 48,385.71$ | $\$ 61,360.00$ |
| Housing/Property Management Assistant | 1 | $\$ 40,000.00$ | $\$ 40,000.00$ | $\$ 40,000.00$ |
| Accounting Clerk | 4 | $\$ 36,520.00$ | $\$ 45,760.00$ | $\$ 53,500.00$ |
| Communications Coordinator | 1 | $\$ 56,520.00$ | $\$ 56,520.00$ | $\$ 56,520.00$ |
| Tenant Support Worker | 3 | $\$ 30,000.00$ | $\$ 35,245.00$ | $\$ 58,940.00$ |
| Outreach Worker | 2 | $\$ 36,300.00$ | $\$ 38,114.29$ | $\$ 42,280.00$ |
| Maintenance Worker | 4 | $\$ 34,040.00$ | $\$ 37,725.00$ | $\$ 42,280.00$ |
| Caretaker | 3 | $\$ 30,000.00$ | $\$ 30,957.14$ | $\$ 36,000.00$ |
| Administrative Assistant | 1 | $\$ 39,160.00$ | $\$ 39,160.00$ | $\$ 39,160.00$ |
| Office Clerk/Receptionist | 4 | $\$ 32,000.00$ | $\$ 34,167.50$ | $\$ 41,100.00$ |
| Shelter Support/Resource Worker | 2 | $\$ 30,000.00$ | $\$ 34,600.00$ | $\$ 36,000.00$ |

Table 33. Proportion of Organizations by Average Salary and Job Category, \$500,001 to \$1,000,000

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{aligned} & \$ 50,001 \\ & \text { to } \\ & \$ 60,000 \end{aligned}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 20\% | 10\% | 30\% | 20\% | 20\% |
| Senior Manager | 0\% | 0\% | 25\% | 25\% | 25\% | 0\% | 25\% |
| Property Manager | 0\% | 17\% | 50\% | 17\% | 17\% | 0\% | 0\% |
| Housing/Property Management Assistant | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 25\% | 50\% | 25\% | 0\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 67\% | 0\% | 33\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 75\% | 25\% | 0\% | 0\% | 0\% | 0\% |
| Caretaker | 33\% | 67\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 0\% | 75\% | 25\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, \$1,000,001 TO \$5,000,000

Table 34. Minimum, Mean and Maximum Hourly Wages, $\$ 1,000,001$ to $\$ 5,000,000$

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 39 | $\$ 25.50$ | $\$ 41.00$ | $\$ 59.00$ |
| Senior Manager | 22 | $\$ 20.00$ | $\$ 29.79$ | $\$ 50.00$ |
| Property Manager | 22 | $\$ 18.00$ | $\$ 26.64$ | $\$ 40.39$ |
| Housing/Property Management Assistant | 10 | $\$ 18.34$ | $\$ 20.90$ | $\$ 24.50$ |
| Accounting Clerk | 26 | $\$ 15.00$ | $\$ 24.09$ | $\$ 32.00$ |
| Communications Coordinator | 3 | $\$ 23.00$ | $\$ 27.00$ | $\$ 30.00$ |
| Tenant Support Worker | 15 | $\$ 15.00$ | $\$ 20.79$ | $\$ 31.19$ |
| Outreach Worker | 17 | $\$ 17.71$ | $\$ 22.65$ | $\$ 28.00$ |
| Maintenance Worker | 17 | $\$ 15.50$ | $\$ 22.18$ | $\$ 32.00$ |
| Caretaker | 18 | $\$ 12.65$ | $\$ 19.06$ | $\$ 30.00$ |
| Administrative Assistant | 19 | $\$ 15.60$ | $\$ 17.47$ | $\$ 28.00$ |
| Office Clerk/Receptionist | 14 | $\$ 15.00$ | $\$ 19.35$ | $\$ 25.00$ |
| Shelter Support/Resource Worker | 6 | $\$ 16.00$ | $\$ 24.31$ | $\$ 30.00$ |

Table 35. Minimum, Mean and Maximum Salaries, $\$ 1,000,001$ to $\$ 5,000,000$

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 39 | $\$ 51,000.00$ | $\$ 82,000.51$ | $\$ 118,000.00$ |
| Senior Manager | 22 | $\$ 40,000.00$ | $\$ 59,583.40$ | $\$ 100,000.00$ |
| Property Manager | 22 | $\$ 36,000.00$ | $\$ 53,278.67$ | $\$ 80,780.00$ |
| Housing/Property Management Assistant | 10 | $\$ 36,680.00$ | $\$ 41,808.40$ | $\$ 49,000.00$ |
| Accounting Clerk | 26 | $\$ 30,000.00$ | $\$ 48,182.67$ | $\$ 64,000.00$ |
| Communications Coordinator | 3 | $\$ 46,000.00$ | $\$ 54,000.00$ | $\$ 60,000.00$ |
| Tenant Support Worker | 15 | $\$ 30,000.00$ | $\$ 41,578.27$ | $\$ 62,380.00$ |
| Outreach Worker | 17 | $\$ 35,420.00$ | $\$ 45,294.24$ | $\$ 56,000.00$ |
| Maintenance Worker | 17 | $\$ 31,000.00$ | $\$ 44,366.96$ | $\$ 64,000.00$ |
| Caretaker | 18 | $\$ 25,300.00$ | $\$ 38,127.86$ | $\$ 60,000.00$ |
| Administrative Assistant | 19 | $\$ 31,200.00$ | $\$ 34,935.00$ | $\$ 56,000.00$ |
| Office Clerk/Receptionist | 14 | $\$ 30,000.00$ | $\$ 38,690.67$ | $\$ 50,000.00$ |
| Shelter Support/Resource Worker | 6 | $\$ 32,000.00$ | $\$ 48,626.30$ | $\$ 60,000.00$ |

Table 36. Proportion of Organizations by Average Salary and Job Category, \$1,000,001 to \$5,000,000

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 50,001 \\ \text { to } \\ \$ 60,000 \end{gathered}$ | $\begin{gathered} \$ 60,001 \\ \text { to } \\ \$ 70,000 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 0\% | 8\% | 23\% | 15\% | 54\% |
| Senior Manager | 0\% | 0\% | 27\% | 41\% | 18\% | 9\% | 5\% |
| Property Manager | 0\% | 9\% | 36\% | 45\% | 5\% | 5\% | 0\% |
| Housing/Property <br> Management Assistant | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 4\% | 12\% | 54\% | 23\% | 8\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 33\% | 67\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 27\% | 60\% | 13\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 12\% | 76\% | 12\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 35\% | 47\% | 12\% | 6\% | 0\% | 0\% |
| Caretaker | 17\% | 56\% | 17\% | 11\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 53\% | 37\% | 11\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 14\% | 50\% | 36\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 50\% | 33\% | 17\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, \$5,000,001 TO \$10,000,000

Table 37. Minimum, Mean and Maximum Hourly Wages, $\$ 5,000,001$ to $\$ 10,000,000$

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 10 | $\$ 41.00$ | $\$ 61.23$ | $\$ 99.55$ |
| Senior Manager | 8 | $\$ 31.40$ | $\$ 43.18$ | $\$ 77.91$ |
| Property Manager | 6 | $\$ 22.95$ | $\$ 34.73$ | $\$ 43.46$ |
| Housing/Property Management Assistant | 5 | $\$ 22.00$ | $\$ 25.19$ | $\$ 28.00$ |
| Accounting Clerk | 10 | $\$ 18.30$ | $\$ 24.35$ | $\$ 36.92$ |
| Communications Coordinator | 1 | $\$ 27.41$ | $\$ 27.41$ | $\$ 27.41$ |
| Tenant Support Worker | 5 | $\$ 19.29$ | $\$ 21.57$ | $\$ 34.07$ |
| Outreach Worker | 1 | $\$ 21.00$ | $\$ 21.00$ | $\$ 21.00$ |
| Maintenance Worker | 8 | $\$ 18.00$ | $\$ 24.76$ | $\$ 34.00$ |
| Caretaker | 5 | $\$ 12.65$ | $\$ 17.68$ | $\$ 20.64$ |
| Administrative Assistant | 6 | $\$ 19.55$ | $\$ 23.10$ | $\$ 29.12$ |
| Office Clerk/Receptionist | 5 | $\$ 18.30$ | $\$ 20.16$ | $\$ 21.99$ |
| Shelter Support/Resource Worker | 2 | $\$ 21.14$ | $\$ 22.15$ | $\$ 27.74$ |

Table 38. Minimum, Mean and Maximum Salaries, \$5,000,001 to \$10,000,000

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 10 | $\$ 82,000.00$ | $\$ 122,452.00$ | $\$ 199,100.00$ |
| Senior Manager | 8 | $\$ 62,800.00$ | $\$ 86,351.00$ | $\$ 155,820.00$ |
| Property Manager | 6 | $\$ 45,900.00$ | $\$ 69,453.33$ | $\$ 86,920.00$ |
| Housing/Property Management Assistant | 5 | $\$ 44,000.00$ | $\$ 50,380.00$ | $\$ 56,000.00$ |
| Accounting Clerk | 10 | $\$ 36,600.00$ | $\$ 48,709.23$ | $\$ 73,840.00$ |
| Communications Coordinator | 1 | $\$ 54,820.00$ | $\$ 54,820.00$ | $\$ 54,820.00$ |
| Tenant Support Worker | 5 | $\$ 38,580.00$ | $\$ 43,133.44$ | $\$ 68,140.00$ |
| Outreach Worker | 1 | $\$ 42,000.00$ | $\$ 42,000.00$ | $\$ 42,000.00$ |
| Maintenance Worker | 8 | $\$ 36,000.00$ | $\$ 49,529.63$ | $\$ 68,000.00$ |
| Caretaker | 5 | $\$ 25,300.00$ | $\$ 35,356.19$ | $\$ 41,280.00$ |
| Administrative Assistant | 6 | $\$ 39,100.00$ | $\$ 46,200.00$ | $\$ 58,240.00$ |
| Office Clerk/Receptionist | 5 | $\$ 36,600.00$ | $\$ 40,310.00$ | $\$ 43,980.00$ |
| Shelter Support/Resource Worker | 2 | $\$ 42,280.00$ | $\$ 44,295.00$ | $\$ 55,480.00$ |

Table 39. Proportion of Organizations by Average Salary and Job Category, \$5,000,001 to \$10,000,000

| Position |  |  |  | \$50,001 to \$60,000 |  |  | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| Senior Manager | 0\% | 0\% | 0\% | 0\% | 13\% | 25\% | 63\% |
| Property Manager | 0\% | 0\% | 0\% | 50\% | 0\% | 17\% | 33\% |
| Housing/Property <br> Management Assistant | 0\% | 0\% | 40\% | 60\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 30\% | 30\% | 30\% | 0\% | 10\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 0\% | 60\% | 20\% | 20\% | 0\% | 0\% |
| Outreach Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 13\% | 25\% | 25\% | 38\% | 0\% | 0\% | 0\% |
| Caretaker | 20\% | 60\% | 20\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 17\% | 67\% | 17\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 0\% | 60\% | 40\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, \$10,000,001 OR MORE

Table 40. Minimum, Mean and Maximum Hourly Wages, $\$ 10,000,001$ or More

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 14 | $\$ 41.00$ | $\$ 56.92$ | $\$ 92.31$ |
| Senior Manager | 11 | $\$ 31.40$ | $\$ 42.30$ | $\$ 55.00$ |
| Property Manager | 13 | $\$ 22.95$ | $\$ 24.75$ | $\$ 40.00$ |
| Housing/Property Management Assistant | 9 | $\$ 22.00$ | $\$ 24.57$ | $\$ 40.00$ |
| Accounting Clerk | 10 | $\$ 18.30$ | $\$ 24.85$ | $\$ 38.06$ |
| Communications Coordinator | 2 | $\$ 27.41$ | $\$ 29.20$ | $\$ 35.65$ |
| Tenant Support Worker | 7 | $\$ 19.29$ | $\$ 22.53$ | $\$ 31.23$ |
| Outreach Worker | 3 | $\$ 21.00$ | $\$ 23.25$ | $\$ 24.26$ |
| Maintenance Worker | 10 | $\$ 18.00$ | $\$ 21.10$ | $\$ 33.59$ |
| Caretaker | 8 | $\$ 12.65$ | $\$ 18.52$ | $\$ 31.27$ |
| Administrative Assistant | 9 | $\$ 19.55$ | $\$ 25.19$ | $\$ 38.00$ |
| Office Clerk/Receptionist | 7 | $\$ 18.30$ | $\$ 22.42$ | $\$ 25.50$ |
| Shelter Support/Resource Worker | 2 | $\$ 21.14$ | $\$ 21.57$ | $\$ 24.00$ |

Table 41. Minimum, Mean and Maximum Salaries, $\$ 10,000,001$ or More

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 14 | $\$ 82,000.00$ | $\$ 113,841.43$ | $\$ 184,620.00$ |
| Senior Manager | 11 | $\$ 62,800.00$ | $\$ 84,604.74$ | $\$ 110,000.00$ |
| Property Manager | 13 | $\$ 45,900.00$ | $\$ 49,501.58$ | $\$ 80,000.00$ |
| Housing/Property Management Assistant | 9 | $\$ 44,000.00$ | $\$ 49,132.35$ | $\$ 80,000.00$ |
| Accounting Clerk | 10 | $\$ 36,600.00$ | $\$ 49,699.20$ | $\$ 76,120.00$ |
| Communications Coordinator | 2 | $\$ 54,820.00$ | $\$ 58,400.00$ | $\$ 71,300.00$ |
| Tenant Support Worker | 7 | $\$ 38,580.00$ | $\$ 45,068.51$ | $\$ 62,460.00$ |
| Outreach Worker | 3 | $\$ 42,000.00$ | $\$ 46,496.00$ | $\$ 48,520.00$ |
| Maintenance Worker | 10 | $\$ 36,000.00$ | $\$ 42,205.00$ | $\$ 67,180.00$ |
| Caretaker | 8 | $\$ 25,300.00$ | $\$ 37,032.71$ | $\$ 62,540.00$ |
| Administrative Assistant | 9 | $\$ 39,100.00$ | $\$ 50,380.00$ | $\$ 76,000.00$ |
| Office Clerk/Receptionist | 7 | $\$ 36,600.00$ | $\$ 44,847.27$ | $\$ 51,000.00$ |
| Shelter Support/Resource Worker | 2 | $\$ 42,280.00$ | $\$ 43,131.09$ | $\$ 48,000.00$ |

Table 42. Proportion of Organizations by Average Salary and Job Category, \$10,000,001 or More

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{aligned} & \$ 50,001 \\ & \text { to } \\ & \$ 60,000 \end{aligned}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 7\% | 7\% | 7\% | 0\% | 79\% |
| Senior Manager | 0\% | 0\% | 9\% | 0\% | 18\% | 9\% | 64\% |
| Property Manager | 0\% | 0\% | 0\% | 38\% | 15\% | 46\% | 0\% |
| Housing/Property Management Assistant | 0\% | 0\% | 67\% | 11\% | 11\% | 11\% | 0\% |
| Accounting Clerk | 0\% | 0\% | 60\% | 20\% | 10\% | 10\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 50\% | 0\% | 0\% | 50\% | 0\% |
| Tenant Support Worker | 0\% | 0\% | 57\% | 43\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 40\% | 60\% | 0\% | 0\% | 0\% | 0\% |
| Caretaker | 0\% | 75\% | 13\% | 0\% | 13\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 22\% | 22\% | 22\% | 11\% | 22\% | 0\% |
| Office Clerk/Receptionist | 0\% | 14\% | 86\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |



## Section 4:

Wage and Salary Tables, by Primary Service Provided

## SECTION 4: WAGE AND SALARY TABLES, BY PRIMARY SERVICE PROVIDED

All salaries have been converted to a fulltime equivalent, based on a 40-hour workweek, over 50 weeks.

## WAGE AND SALARY TABLES, HOUSING FOR INDEPENDENT TENANTS

Table 43. Minimum, Mean and Maximum Hourly Wages, Housing for Independent Tenants

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 32 | $\$ 15.00$ | $\$ 43.59$ | $\$ 99.55$ |
| Senior Manager | 16 | $\$ 19.00$ | $\$ 40.37$ | $\$ 77.91$ |
| Property Manager | 26 | $\$ 15.00$ | $\$ 23.70$ | $\$ 43.46$ |
| Housing/Property Management Assistant | 11 | $\$ 14.25$ | $\$ 23.40$ | $\$ 28.00$ |
| Accounting Clerk | 22 | $\$ 15.00$ | $\$ 25.12$ | $\$ 38.06$ |
| Communications Coordinator | 2 | $\$ 22.75$ | $\$ 25.38$ | $\$ 28.00$ |
| Tenant Support Worker | 10 | $\$ 20.00$ | $\$ 23.61$ | $\$ 34.07$ |
| Outreach Worker | 1 | $\$ 21.54$ | $\$ 21.54$ | $\$ 21.54$ |
| Maintenance Worker | 17 | $\$ 12.65$ | $\$ 22.60$ | $\$ 34.00$ |
| Caretaker | 15 | $\$ 13.00$ | $\$ 18.54$ | $\$ 31.27$ |
| Administrative Assistant | 10 | $\$ 17.50$ | $\$ 23.70$ | $\$ 36.00$ |
| Office Clerk/Receptionist | 10 | $\$ 16.50$ | $\$ 20.17$ | $\$ 25.50$ |
| Shelter Support/Resource Worker | 0 | - | - | - |

Table 44. Minimum, Mean and Maximum Salaries, Housing for Independent Tenants

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 32 | $\$ 30,000.00$ | $\$ 87,180.00$ | $\$ 199,100.00$ |
| Senior Manager | 16 | $\$ 38,000.00$ | $\$ 80,737.58$ | $\$ 155,820.00$ |
| Property Manager | 26 | $\$ 30,000.00$ | $\$ 47,405.49$ | $\$ 86,920.00$ |
| Housing/Property Management Assistant | 11 | $\$ 28,500.00$ | $\$ 46,804.86$ | $\$ 56,000.00$ |
| Accounting Clerk | 22 | $\$ 30,000.00$ | $\$ 50,230.00$ | $\$ 76,120.00$ |
| Communications Coordinator | 2 | $\$ 45,500.00$ | $\$ 50,750.00$ | $\$ 56,000.00$ |
| Tenant Support Worker | 10 | $\$ 40,000.00$ | $\$ 47,212.63$ | $\$ 68,140.00$ |
| Outreach Worker | 1 | $\$ 43,080.00$ | $\$ 43,080.00$ | $\$ 43,080.00$ |
| Maintenance Workers | 17 | $\$ 25,300.00$ | $\$ 45,199.13$ | $\$ 68,000.00$ |
| Caretaker | 15 | $\$ 26,000.00$ | $\$ 37,080.69$ | $\$ 62,540.00$ |
| Administrative Assistant | 10 | $\$ 35,000.00$ | $\$ 47,397.89$ | $\$ 72,000.00$ |
| Office Clerk/Receptionist | 10 | $\$ 33,000.00$ | $\$ 40,344.71$ | $\$ 51,000.00$ |
| Shelter Support/Resource Worker | 0 | - | - | - |

Table 45. Proportion of Organizations by Average Salary and Job Category, Housing for Independent Tenants

| Position | \$20,000 to \$30,000 | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ |  | $\begin{gathered} \$ 60,001 \\ \text { to } \\ \$ 70,000 \end{gathered}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 3\% | 9\% | 13\% | 16\% | 9\% | 6\% | 44\% |
| Senior Manager | 0\% | 6\% | 19\% | 13\% | 6\% | 6\% | 50\% |
| Property Manager | 0\% | 12\% | 27\% | 38\% | 8\% | 8\% | 8\% |
| Housing/Property Management Assistant | 9\% | 0\% | 73\% | 18\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 5\% | 9\% | 45\% | 32\% | 0\% | 9\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 0\% | 50\% | 40\% | 10\% | 0\% | 0\% |
| Outreach Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 12\% | 35\% | 29\% | 18\% | 6\% | 0\% | 0\% |
| Caretaker | 13\% | 53\% | 27\% | 0\% | 7\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 40\% | 40\% | 0\% | 10\% | 10\% | 0\% |
| Office Clerk/Receptionist | 0\% | 40\% | 60\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | - | - | - | - | - | - | - |

## WAGE AND SALARY TABLES, HEALTH/SUPPORT SERVICES

Table 46. Minimum, Mean and Maximum Hourly Wages, Health/Support Services

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 18 | $\$ 28.74$ | $\$ 40.91$ | $\$ 69.00$ |
| Senior Manager | 11 | $\$ 24.00$ | $\$ 35.49$ | $\$ 48.00$ |
| Property Manager | 11 | $\$ 20.00$ | $\$ 27.21$ | $\$ 38.00$ |
| Housing/Property Management Assistant | 7 | $\$ 20.70$ | $\$ 22.12$ | $\$ 40.00$ |
| Accounting Clerk | 10 | $\$ 15.00$ | $\$ 24.91$ | $\$ 32.00$ |
| Communications Coordinator | 1 | $\$ 23.00$ | $\$ 23.00$ | $\$ 23.00$ |
| Tenant Support Worker | 7 | $\$ 19.39$ | $\$ 22.26$ | $\$ 31.19$ |
| Outreach Worker | 10 | $\$ 18.15$ | $\$ 22.30$ | $\$ 27.74$ |
| Maintenance Worker | 10 | $\$ 18.18$ | $\$ 21.51$ | $\$ 30.00$ |
| Caretaker | 7 | $\$ 15.00$ | $\$ 21.12$ | $\$ 30.00$ |
| Administrative Assistant | 8 | $\$ 15.60$ | $\$ 18.36$ | $\$ 38.00$ |
| Office Clerk/Receptionist | 8 | $\$ 15.00$ | $\$ 19.54$ | $\$ 24.00$ |
| Shelter Support/Resource Worker | 3 | $\$ 17.00$ | $\$ 27.11$ | $\$ 30.00$ |

Table 47. Minimum, Mean and Maximum Salaries, Health/Support Services

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 18 | $\$ 57,480.00$ | $\$ 81,820.00$ | $\$ 138,000.00$ |
| Senior Manager | 11 | $\$ 48,000.00$ | $\$ 70,974.17$ | $\$ 96,000.00$ |
| Property Manager | 11 | $\$ 40,000.00$ | $\$ 54,418.67$ | $\$ 76,000.00$ |
| Housing/Property Management Assistant | 7 | $\$ 41,400.00$ | $\$ 44,236.00$ | $\$ 80,000.00$ |
| Accounting Clerk | 10 | $\$ 30,000.00$ | $\$ 49,829.09$ | $\$ 64,000.00$ |
| Communications Coordinator | 1 | $\$ 46,000.00$ | $\$ 46,000.00$ | $\$ 46,000.00$ |
| Tenant Support Worker | 7 | $\$ 38,780.00$ | $\$ 44,514.44$ | $\$ 62,380.00$ |
| Outreach Worker | 10 | $\$ 36,300.00$ | $\$ 44,603.27$ | $\$ 55,480.00$ |
| Maintenance Workers | 10 | $\$ 36,360.00$ | $\$ 43,023.53$ | $\$ 60,000.00$ |
| Caretaker | 7 | $\$ 30,000.00$ | $\$ 42,247.27$ | $\$ 60,000.00$ |
| Administrative Assistant | 8 | $\$ 31,200.00$ | $\$ 36,722.22$ | $\$ 76,000.00$ |
| Office Clerk/Receptionist | 8 | $\$ 30,000.00$ | $\$ 39,082.22$ | $\$ 48,000.00$ |
| Shelter Support/Resource Worker | 3 | $\$ 34,000.00$ | $\$ 54,213.06$ | $\$ 60,000.00$ |

Table 48. Proportion of Organizations by Average Salary and Job Category, Health/Support Services

| Position |  |  |  |  |  |  | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 0\% | 6\% | 33\% | 22\% | 39\% |
| Senior Manager | 0\% | 0\% | 36\% | 27\% | 18\% | 0\% | 18\% |
| Property Manager | 0\% | 0\% | 45\% | 36\% | 9\% | 9\% | 0\% |
| Housing/Property Management Assistant | 0\% | 0\% | 86\% | 0\% | 0\% | 14\% | 0\% |
| Accounting Clerk | 10\% | 0\% | 60\% | 10\% | 20\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 14\% | 71\% | 14\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 10\% | 80\% | 10\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 40\% | 40\% | 20\% | 0\% | 0\% | 0\% |
| Caretaker | 14\% | 43\% | 14\% | 29\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 50\% | 25\% | 13\% | 0\% | 13\% | 0\% |
| Office Clerk/Receptionist | 13\% | 50\% | 38\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 33\% | 33\% | 33\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, SUPPORTIVE HOUSING

Table 49. Minimum, Mean and Maximum Hourly Wages, Supportive Housing

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 20 | $\$ 22.00$ | $\$ 39.91$ | $\$ 67.75$ |
| Senior Manager | 11 | $\$ 19.00$ | $\$ 32.94$ | $\$ 48.16$ |
| Property Manager | 8 | $\$ 18.50$ | $\$ 30.99$ | $\$ 41.83$ |
| Housing/Property Management Assistant | 4 | $\$ 20.00$ | $\$ 23.57$ | $\$ 27.56$ |
| Accounting Clerk | 11 | $\$ 16.00$ | $\$ 22.65$ | $\$ 30.00$ |
| Communications Coordinator | 3 | $\$ 20.00$ | $\$ 28.55$ | $\$ 35.65$ |
| Tenant Support Worker | 8 | $\$ 12.65$ | $\$ 21.00$ | $\$ 30.00$ |
| Outreach Worker | 5 | $\$ 17.71$ | $\$ 22.49$ | $\$ 25.00$ |
| Maintenance Worker | 7 | $\$ 18.00$ | $\$ 23.17$ | $\$ 33.59$ |
| Caretaker | 8 | $\$ 12.65$ | $\$ 17.01$ | $\$ 20.00$ |
| Administrative Assistant | 9 | $\$ 16.00$ | $\$ 22.83$ | $\$ 29.95$ |
| Office Clerk/Receptionist | 5 | $\$ 15.00$ | $\$ 18.82$ | $\$ 22.78$ |
| Shelter Support/Resource Worker | 2 | $\$ 21.30$ | $\$ 23.24$ | $\$ 24.00$ |

Table 50. Minimum, Mean and Maximum Salaries, Supportive Housing

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 20 | $\$ 44,000.00$ | $\$ 79,820.00$ | $\$ 135,500.00$ |
| Senior Manager | 11 | $\$ 38,000.00$ | $\$ 65,883.48$ | $\$ 96,320.00$ |
| Property Manager | 8 | $\$ 37,000.00$ | $\$ 61,983.64$ | $\$ 83,660.00$ |
| Housing/Property Management Assistant | 4 | $\$ 40,000.00$ | $\$ 47,140.00$ | $\$ 55,120.00$ |
| Accounting Clerk | 11 | $\$ 32,000.00$ | $\$ 45,300.00$ | $\$ 60,000.00$ |
| Communications Coordinator | 3 | $\$ 40,000.00$ | $\$ 57,100.00$ | $\$ 71,300.00$ |
| Tenant Support Worker | 8 | $\$ 25,300.00$ | $\$ 41,990.16$ | $\$ 60,000.00$ |
| Outreach Worker | 5 | $\$ 35,420.00$ | $\$ 44,986.00$ | $\$ 50,000.00$ |
| Maintenance Workers | 7 | $\$ 36,000.00$ | $\$ 46,343.33$ | $\$ 67,180.00$ |
| Caretaker | 8 | $\$ 25,300.00$ | $\$ 34,024.83$ | $\$ 40,000.00$ |
| Administrative Assistant | 9 | $\$ 32,000.00$ | $\$ 45,656.00$ | $\$ 59,900.00$ |
| Office Clerk/Receptionist | 5 | $\$ 30,000.00$ | $\$ 37,632.00$ | $\$ 45,560.00$ |
| Shelter Support/Resource Worker | 2 | $\$ 42,600.00$ | $\$ 46,485.00$ | $\$ 48,000.00$ |

Table 51. Proportion of Organizations by Average Salary and Job Category, Supportive Housing

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{gathered} \$ 50,001 \\ \text { to } \\ \$ 60,000 \end{gathered}$ | $\begin{aligned} & \$ 60,001 \\ & \text { to } \\ & \$ 70,000 \end{aligned}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 15\% | 10\% | 15\% | 15\% | 45\% |
| Senior Manager | 0\% | 9\% | 18\% | 27\% | 9\% | 18\% | 18\% |
| Property Manager | 0\% | 13\% | 13\% | 50\% | 0\% | 13\% | 13\% |
| Housing/Property <br> Management Assistant | 0\% | 25\% | 50\% | 25\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 36\% | 45\% | 18\% | 0\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 33\% | 0\% | 33\% | 0\% | 33\% | 0\% |
| Tenant Support Worker | 13\% | 50\% | 25\% | 13\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 40\% | 60\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 14\% | 43\% | 29\% | 14\% | 0\% | 0\% | 0\% |
| Caretaker | 25\% | 75\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 33\% | 33\% | 33\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 20\% | 60\% | 20\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, EMERGENCY/TRANSITIONAL HOUSING

Table 52. Minimum, Mean and Maximum Hourly Wages, Emergency/Transitional Housing

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 11 | $\$ 28.55$ | $\$ 41.02$ | $\$ 59.39$ |
| Senior Manager | 7 | $\$ 24.00$ | $\$ 29.81$ | $\$ 40.80$ |
| Property Manager | 6 | $\$ 18.00$ | $\$ 28.70$ | $\$ 40.39$ |
| Housing/Property Management Assistant | 2 | $\$ 18.34$ | $\$ 20.53$ | $\$ 22.45$ |
| Accounting Clerk | 8 | $\$ 19.54$ | $\$ 22.92$ | $\$ 26.75$ |
| Communications Coordinator | 1 | $\$ 28.26$ | $\$ 28.26$ | $\$ 28.26$ |
| Tenant Support Worker | 8 | $\$ 15.00$ | $\$ 20.07$ | $\$ 29.47$ |
| Outreach Worker | 5 | $\$ 19.00$ | $\$ 22.00$ | $\$ 28.00$ |
| Maintenance Worker | 4 | $\$ 18.58$ | $\$ 20.47$ | $\$ 21.14$ |
| Caretaker | 5 | $\$ 12.65$ | $\$ 18.57$ | $\$ 24.00$ |
| Administrative Assistant | 5 | $\$ 16.00$ | $\$ 19.60$ | $\$ 24.00$ |
| Office Clerk/Receptionist | 4 | $\$ 16.00$ | $\$ 18.91$ | $\$ 25.00$ |
| Shelter Support/Resource Worker | 4 | $\$ 15.00$ | $\$ 17.63$ | $\$ 20.50$ |

Table 53. Minimum, Mean and Maximum Salaries, Emergency/Transitional Housing

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 11 | $\$ 57,100.00$ | $\$ 82,040.00$ | $\$ 118,780.00$ |
| Senior Manager | 7 | $\$ 48,000.00$ | $\$ 59,623.75$ | $\$ 81,600.00$ |
| Property Manager | 6 | $\$ 36,000.00$ | $\$ 57,390.00$ | $\$ 80,780.00$ |
| Housing/Property Management Assistant | 2 | $\$ 36,680.00$ | $\$ 41,069.66$ | $\$ 44,900.00$ |
| Accounting Clerk | 8 | $\$ 39,080.00$ | $\$ 45,837.50$ | $\$ 53,500.00$ |
| Communications Coordinator | 1 | $\$ 56,520.00$ | $\$ 56,520.00$ | $\$ 56,520.00$ |
| Tenant Support Worker | 8 | $\$ 30,000.00$ | $\$ 40,141.34$ | $\$ 58,940.00$ |
| Outreach Worker | 5 | $\$ 38,000.00$ | $\$ 44,000.00$ | $\$ 56,000.00$ |
| Maintenance Workers | 4 | $\$ 37,160.00$ | $\$ 40,930.00$ | $\$ 42,280.00$ |
| Caretaker | 5 | $\$ 25,300.00$ | $\$ 37,144.44$ | $\$ 48,000.00$ |
| Administrative Assistant | 5 | $\$ 32,000.00$ | $\$ 39,193.33$ | $\$ 48,000.00$ |
| Office Clerk/Receptionist | 4 | $\$ 32,000.00$ | $\$ 37,816.00$ | $\$ 50,000.00$ |
| Shelter Support/Resource Worker | 4 | $\$ 30,000.00$ | $\$ 35,260.00$ | $\$ 41,000.00$ |

Table 54. Proportion of Organizations by Average Salary and Job Category, Emergency/Transitional Housing

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{gathered} \$ 50,001 \\ \text { to } \\ \$ 60,000 \end{gathered}$ | $\begin{gathered} \$ 60,001 \\ \text { to } \\ \$ 70,000 \end{gathered}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 0\% | 9\% | 18\% | 27\% | 45\% |
| Senior Manager | 0\% | 0\% | 0\% | 43\% | 43\% | 0\% | 14\% |
| Property Manager | 0\% | 17\% | 0\% | 50\% | 17\% | 17\% | 0\% |
| Housing/Property Management Assistant | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 25\% | 50\% | 25\% | 0\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 50\% | 38\% | 13\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 40\% | 40\% | 20\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 25\% | 75\% | 0\% | 0\% | 0\% | 0\% |
| Caretaker | 40\% | 40\% | 20\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 80\% | 20\% | 0\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |

## WAGE AND SALARY TABLES, MULTIPLE/OTHER ${ }^{8}$

Table 55. Minimum, Mean and Maximum Hourly Wages, Multiple/Other

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 12 | $\$ 25.00$ | $\$ 48.42$ | $\$ 75.33$ |
| Senior Manager | 9 | $\$ 20.00$ | $\$ 36.06$ | $\$ 50.00$ |
| Property Manager | 7 | $\$ 18.00$ | $\$ 29.94$ | $\$ 40.00$ |
| Housing/Property Management Assistant | 5 | $\$ 21.00$ | $\$ 26.57$ | $\$ 34.00$ |
| Accounting Clerk | 7 | $\$ 18.72$ | $\$ 24.29$ | $\$ 31.50$ |
| Communications Coordinator | 1 | $\$ 27.41$ | $\$ 27.41$ | $\$ 27.41$ |
| Tenant Support Worker | 3 | $\$ 18.00$ | $\$ 23.08$ | $\$ 24.26$ |
| Outreach Worker | 4 | $\$ 21.00$ | $\$ 23.17$ | $\$ 25.00$ |
| Maintenance Worker | 8 | $\$ 17.50$ | $\$ 19.68$ | $\$ 25.00$ |
| Caretaker | 5 | $\$ 17.56$ | $\$ 18.18$ | $\$ 18.81$ |
| Administrative Assistant | 6 | $\$ 19.50$ | $\$ 18.36$ | $\$ 28.00$ |
| Office Clerk/Receptionist | 4 | $\$ 19.82$ | $\$ 21.16$ | $\$ 25.00$ |
| Shelter Support/Resource Worker | 4 | $\$ 19.00$ | $\$ 21.50$ | $\$ 27.74$ |

Table 56. Minimum, Mean and Maximum Salaries, Multiple/Other

| Position | No. | Minimum | Mean | Maximum |
| :--- | :---: | :---: | :---: | :---: |
| Chief Executive | 12 | $\$ 50,000.00$ | $\$ 96,840.00$ | $\$ 150,660.00$ |
| Senior Manager | 9 | $\$ 40,000.00$ | $\$ 72,117.50$ | $\$ 100,000.00$ |
| Property Manager | 7 | $\$ 36,000.00$ | $\$ 59,885.00$ | $\$ 80,000.00$ |
| Housing/Property Management Assistant | 5 | $\$ 42,000.00$ | $\$ 53,142.86$ | $\$ 68,000.00$ |
| Accounting Clerk | 7 | $\$ 37,440.00$ | $\$ 48,572.86$ | $\$ 63,000.00$ |
| Communications Coordinator | 1 | $\$ 54,820.00$ | $\$ 54,820.00$ | $\$ 54,820.00$ |
| Tenant Support Worker | 3 | $\$ 36,000.00$ | $\$ 46,155.44$ | $\$ 48,520.00$ |
| Outreach Worker | 4 | $\$ 42,000.00$ | $\$ 46,339.00$ | $\$ 50,000.00$ |
| Maintenance Workers | 8 | $\$ 35,000.00$ | $\$ 39,363.81$ | $\$ 50,000.00$ |
| Caretaker | 5 | $\$ 35,120.00$ | $\$ 36,358.79$ | $\$ 37,620.00$ |
| Administrative Assistant | 6 | $\$ 39,000.00$ | $\$ 36,727.27$ | $\$ 56,000.00$ |
| Office Clerk/Receptionist | 4 | $\$ 39,640.00$ | $\$ 42,312.00$ | $\$ 50,000.00$ |
| Shelter Support/Resource Worker | 4 | $\$ 38,000.00$ | $\$ 42,992.07$ | $\$ 55,480.00$ |

[^5]Table 57. Proportion of Organizations by Average Salary and Job Category, Multiple/Other

| Position | $\begin{gathered} \$ 20,000 \\ \text { to } \\ \$ 30,000 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 30,001 \\ \text { to } \\ \$ 40,000 \end{gathered}$ | $\begin{gathered} \$ 40,001 \\ \text { to } \\ \$ 50,000 \end{gathered}$ | $\begin{gathered} \$ 50,001 \\ \text { to } \\ \$ 60,000 \end{gathered}$ | $\begin{gathered} \$ 60,001 \\ \text { to } \\ \$ 70,000 \end{gathered}$ | $\begin{gathered} \$ 70,001 \\ \text { to } \\ \$ 80,000 \end{gathered}$ | >\$80,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | 0\% | 0\% | 8\% | 17\% | 0\% | 0\% | 75\% |
| Senior Manager | 0\% | 0\% | 22\% | 22\% | 11\% | 22\% | 22\% |
| Property Manager | 0\% | 14\% | 43\% | 0\% | 0\% | 43\% | 0\% |
| Housing/Property Management Assistant | 0\% | 0\% | 60\% | 20\% | 20\% | 0\% | 0\% |
| Accounting Clerk | 0\% | 14\% | 43\% | 29\% | 14\% | 0\% | 0\% |
| Communications Coordinator | 0\% | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% |
| Tenant Support Worker | 0\% | 33\% | 67\% | 0\% | 0\% | 0\% | 0\% |
| Outreach Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |
| Maintenance Workers | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% | 0\% |
| Caretaker | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Administrative Assistant | 0\% | 17\% | 67\% | 17\% | 0\% | 0\% | 0\% |
| Office Clerk/Receptionist | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% | 0\% |
| Shelter Support/ Resource Worker | 0\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% |



Section 5:
Benefit Data

## SECTION 5: BENEFIT DATA

The data included in Section 5 represents all employees.
Table 58. Average Annual Days of Leave by Position

| Position | Full-time |  | Part-time |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Average <br> Annual Days of <br> Leave | No. | Average <br> Annual Days of <br> Leave | No. |
| Chief Executive | 26 | 76 | 15.6 | 15 |
| Senior Manager | 25.7 | 48 | 18.4 | 12 |
| Property Manager | 21.6 | 42 | 15.1 | 18 |
| Housing/Property Management | 19.0 | 22 | 15.9 | 11 |
| Assistant | 20.3 | 40 | 8.3 | 26 |
| Accounting Clerk | 22.7 | 3 | 7.6 | 5 |
| Communications Coordinator | 16.6 | 29 | 10.9 | 18 |
| Tenant Support Worker | 25.6 | 21 | 12.5 | 12 |
| Outreach Worker | 19.9 | 35 | 15.3 | 30 |
| Maintenance Worker | 18.9 | 21 | 7.6 | 17 |
| Caretaker | 20.0 | 22 | 10.6 | 15 |
| Administrative Assistant | 17.4 | 17 | 18.3 | 14 |
| Office Clerk/Receptionist | 23.7 | 13 | 17.5 | 8 |
| Shelter Support/Resource Worker |  |  |  |  |

Table 59. Benefits by Position ${ }^{9}$

| Benefit | CEO |  | Senior Manager |  | Property Manager |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# | \% | \# | \% | \# | \% |
| Access to a vehicle | 8 | 8\% | 6 | 10\% | 8 | 13\% |
| Cellphone/smartphone for work or personal use | 75 | 75\% | 37 | 63\% | 44 | 73\% |
| Compressed work week/flex time | 46 | 46\% | 30 | 51\% | 25 | 42\% |
| Conference registration and/or travel | 75 | 75\% | 45 | 76\% | 30 | 50\% |
| Employee and Family Assistance Program (EFAP) Benefits | 53 | 53\% | 39 | 66\% | 32 | 53\% |
| Health benefits | 82 | 82\% | 55 | 93\% | 48 | 80\% |
| Housing subsidy or provision (e.g. for live in staff) | 2 | 2\% | 0 | 0\% | 5 | 8\% |
| Laptop/desktop for work or personal use | 61 | 61\% | 38 | 64\% | 33 | 55\% |
| Lieu time/personal days off | 52 | 52\% | 33 | 56\% | 31 | 52\% |
| Life insurance | 66 | 66\% | 46 | 78\% | 37 | 62\% |
| Maternity/paternity leave | 43 | 43\% | 36 | 61\% | 27 | 45\% |
| Paid leave of absence | 14 | 14\% | 14 | 24\% | 13 | 22\% |
| Professional development contributions | 41 | 41\% | 29 | 49\% | 23 | 38\% |
| Professional dues (i.e. associations) | 32 | 32\% | 25 | 42\% | 9 | 15\% |
| Public transit pass or allowance | 1 | 1\% | 0 | 0\% | 4 | 7\% |
| Retirement Savings Plan (RSP) Contributions | 45 | 45\% | 34 | 58\% | 28 | 47\% |
| Short and long term disability benefits | 64 | 64\% | 39 | 66\% | 38 | 63\% |
| Transportation subsidy | 17 | 17\% | 6 | 10\% | 9 | 15\% |
| Tuition assistance/reimbursement | 21 | 21\% | 17 | 29\% | 13 | 22\% |
| Wellness/fitness subsidy | 14 | 14\% | 9 | 15\% | 6 | 10\% |
| Total | 100 |  | 59 |  | 60 |  |

[^6]Table 59 Continued. Benefits by Position ${ }^{10}$

| Benefit | Housing/Property Management Assistant |  | Accounting Clerk |  | Communications Coordinator |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# | \% | \# | \% | \# | \% |
| Access to a vehicle | 5 | 17\% | 5 | 9\% | 1 | 13\% |
| Cellphone/smartphone for work or personal use | 11 | 37\% | 10 | 18\% | 3 | 38\% |
| Compressed work week/flex time | 7 | 23\% | 29 | 51\% | 3 | 38\% |
| Conference registration and/or travel | 18 | 60\% | 25 | 44\% | 4 | 50\% |
| Employee and Family Assistance Program (EFAP) Benefits | 21 | 70\% | 32 | 56\% | 8 | 100\% |
| Health benefits | 25 | 83\% | 46 | 81\% | 8 | 100\% |
| Housing subsidy or provision (e.g. for live in staff) | 2 | 7\% | 1 | 2\% | 0 | 0\% |
| Laptop/desktop for work or personal use | 17 | 57\% | 34 | 60\% | 5 | 63\% |
| Lieu time/personal days off | 11 | 37\% | 27 | 47\% | 2 | 25\% |
| Life insurance | 23 | 77\% | 38 | 67\% | 6 | 75\% |
| Maternity/paternity leave | 15 | 50\% | 29 | 51\% | 4 | 50\% |
| Paid leave of absence | 4 | 13\% | 9 | 16\% | 0 | 0\% |
| Professional development contributions | 9 | 30\% | 18 | 32\% | 5 | 63\% |
| Professional dues (i.e. associations) | 4 | 13\% | 12 | 21\% | 1 | 13\% |
| Public transit pass or allowance | 0 | 0\% | 1 | 2\% | 2 | 25\% |
| Retirement Savings Plan (RSP) Contributions | 16 | 53\% | 29 | 51\% | 3 | 38\% |
| Short and long term disability benefits | 22 | 73\% | 32 | 56\% | 5 | 63\% |
| Transportation subsidy | 1 | 3\% | 3 | 5\% | 1 | 13\% |
| Tuition assistance/reimbursement | 8 | 27\% | 14 | 25\% | 2 | 25\% |
| Wellness/fitness subsidy | 5 | 17\% | 6 | 11\% | 0 | 0\% |
| Total | 30 |  | 57 |  | 8 |  |

[^7]Table 59 Continued. Benefits by Position ${ }^{11}$

| Benefit | Tennant Support Worker |  | Outreach Worker |  | Maintenance Worker |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# | \% | \# | \% | \# | \% |
| Access to a vehicle | 5 | 16\% | 5 | 20\% | 8 | 17\% |
| Cellphone/smartphone for work or personal use | 19 | 59\% | 21 | 84\% | 29 | 62\% |
| Compressed work week/flex time | 10 | 31\% | 12 | 48\% | 14 | 30\% |
| Conference registration and/or travel | 19 | 59\% | 13 | 52\% | 7 | 15\% |
| Employee and Family Assistance Program (EFAP) Benefits | 23 | 72\% | 17 | 68\% | 26 | 55\% |
| Health benefits | 26 | 81\% | 22 | 88\% | 34 | 72\% |
| Housing subsidy or provision (e.g. for live in staff) | 0 | 0\% | 0 | 0\% | 5 | 11\% |
| Laptop/desktop for work or personal use | 19 | 59\% | 19 | 76\% | 13 | 28\% |
| Lieu time/personal days off | 14 | 44\% | 15 | 60\% | 16 | 34\% |
| Life insurance | 23 | 72\% | 18 | 72\% | 30 | 64\% |
| Maternity/paternity leave | 20 | 63\% | 17 | 68\% | 20 | 43\% |
| Paid leave of absence | 5 | 16\% | 5 | 20\% | 3 | 6\% |
| Professional development contributions | 14 | 44\% | 11 | 44\% | 10 | 21\% |
| Professional dues (i.e. associations) | 7 | 22\% | 5 | 20\% | 3 | 6\% |
| Public transit pass or allowance | 0 | 0\% | 1 | 4\% | 0 | 0\% |
| Retirement Savings Plan (RSP) Contributions | 20 | 63\% | 13 | 52\% | 22 | 47\% |
| Short and long term disability benefits | 22 | 69\% | 15 | 60\% | 27 | 57\% |
| Transportation subsidy | 3 | 9\% | 9 | 36\% | 2 | 4\% |
| Tuition assistance/reimbursement | 4 | 13\% | 5 | 20\% | 9 | 19\% |
| Wellness/fitness subsidy | 3 | 9\% | 4 | 16\% | 6 | 13\% |
| Total | 32 |  | 25 |  | 47 |  |

[^8]Table 59 Continued. Benefits by Position ${ }^{12}$

| Benefit | Caretaker |  | Administrative Assistant |  | Office Clerk/Receptionist |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# | \% | \# | \% | \# | \% |
| Access to a vehicle | 2 | 7\% | 4 | 11\% | 2 | 6\% |
| Cellphone/smartphone for work or personal use | 10 | 37\% | 12 | 32\% | 3 | 9\% |
| Compressed work week/flex time | 8 | 30\% | 14 | 38\% | 8 | 25\% |
| Conference registration and/or travel | 5 | 19\% | 18 | 49\% | 10 | 31\% |
| Employee and Family Assistance Program (EFAP) Benefits | 16 | 59\% | 25 | 68\% | 24 | 75\% |
| Health benefits | 22 | 81\% | 32 | 86\% | 30 | 94\% |
| Housing subsidy or provision (e.g. for live in staff) | 6 | 22\% | 0 | 0\% | 0 | 0\% |
| Laptop/desktop for work or personal use | 6 | 22\% | 21 | 57\% | 18 | 56\% |
| Lieu time/personal days off | 11 | 41\% | 17 | 46\% | 13 | 41\% |
| Life insurance | 17 | 63\% | 27 | 73\% | 25 | 78\% |
| Maternity/paternity leave | 16 | 59\% | 22 | 59\% | 18 | 56\% |
| Paid leave of absence | 4 | 15\% | 9 | 24\% | 7 | 22\% |
| Professional development contributions | 8 | 30\% | 14 | 38\% | 9 | 28\% |
| Professional dues (i.e. associations) | 1 | 4\% | 8 | 22\% | 4 | 13\% |
| Public transit pass or allowance | 0 | 0\% | 1 | 3\% | 0 | 0\% |
| Retirement Savings Plan (RSP) Contributions | 19 | 70\% | 20 | 54\% | 22 | 69\% |
| Short and long term disability benefits | 19 | 70\% | 26 | 70\% | 22 | 69\% |
| Transportation subsidy | 1 | 4\% | 1 | 3\% | 0 | 0\% |
| Tuition assistance/reimbursement | 8 | 30\% | 11 | 30\% | 6 | 19\% |
| Wellness/fitness subsidy | 3 | 11\% | 6 | 16\% | 4 | 13\% |
| Total | 27 |  | 37 |  | 32 |  |

[^9]Table 59 Continued. Benefits by Position ${ }^{13}$

| Benefit | Shelter Support/ <br> Resource Worker |  |
| :--- | :---: | :---: |
|  | \# | $\%$ |
| Access to a vehicle | 4 | $29 \%$ |
| Cellphone/smartphone for work or personal use | 6 | $43 \%$ |
| Compressed work week/flex time | 2 | $14 \%$ |
| Conference registration and/or travel | 6 | $43 \%$ |
| Employee and Family Assistance Program (EFAP) Benefits | 11 | $79 \%$ |
| Health benefits | 13 | $93 \%$ |
| Housing subsidy or provision (e.g. for live in staff) | 0 | $0 \%$ |
| Laptop/desktop for work or personal use | 5 | $36 \%$ |
| Lieu time/personal days off | 9 | $64 \%$ |
| Life insurance | 11 | $79 \%$ |
| Maternity/paternity leave | 7 | $50 \%$ |
| Paid leave of absence | 2 | $14 \%$ |
| Professional development contributions | 3 | $21 \%$ |
| Professional dues (i.e. associations) | 2 | $14 \%$ |
| Public transit pass or allowance | 0 | $0 \%$ |
| Retirement Savings Plan (RSP) Contributions | 9 | $64 \%$ |
| Short and long term disability benefits | 9 | $64 \%$ |
| Transportation subsidy | 3 | $21 \%$ |
| Tuition assistance/reimbursement | 6 | $43 \%$ |
| Wellness/fitness subsidy | 3 | $21 \%$ |
| Total |  |  |
|  |  |  |
|  |  |  |

[^10]
[^0]:    ${ }^{1}$ To read the 2008 report, visit: http://bcnpha.ca/wp bcnpha/wp-content/uploads/2014/05/Salary-Survey-Report2008.pdf
    ${ }^{2}$ Surveys were excluded because they were incomplete or because they were duplicates, i.e. the same organization submitted more than one response.

[^1]:    ${ }^{3}$ Not all organizations provided full salary and benefit details for each of their employees. Table 9 represents the number of organizations that selected they had one or more employees fitting the job description for the positions included in the 2018 survey. As such, totals for each position in Table 9 may be higher than the totals included in sections two to five of this report.

[^2]:    ${ }^{4}$ Where a range of hours was given, the average was used. For example, if a respondent reported that their caretaker worked 35-45 hours a week, 40 hours was recorded.

[^3]:    ${ }^{5}$ This column shows the number of employees represented by the data associated with each job category in the table.
    ${ }^{6}$ At the time of the survey, $\$ 12.65$ was the hourly minimum wage in British Columbia.

[^4]:    ${ }^{7}$ These tables provide a breakout of average salaries for each position included in the survey. The results are displayed by proportion of organizations. For example, Table 15 shows that $12 \%$ of respondents/organizations pay their Chief Executive from $\$ 51,000$ to $\$ 60,000$ annually.

[^5]:    ${ }^{8}$ These data tables include information from organizations who selected that their primary type of service provision included multiple categories (e.g. housing for independent tenants and supportive housing). It also includes information from organizations who indicated that their services did not fall under any of the categories provided in the survey.

[^6]:    ${ }^{9}$ Percentage totals do not add up to $100 \%$ as respondents were able to select more than one answer.

[^7]:    ${ }^{10}$ Percentage totals do not add up to $100 \%$ as respondents were able to select more than one answer.

[^8]:    ${ }^{11}$ Percentage totals do not add up to $100 \%$ as respondents were able to select more than one answer.

[^9]:    ${ }^{12}$ Percentage totals do not add up to $100 \%$ as respondents were able to select more than one answer.

[^10]:    ${ }^{13}$ Percentage totals do not add up to $100 \%$ as respondents were able to select more than one answer.

