



**Exclusive deals
for BCNPHA
members**

2024/2025 MEMBER PROGRAMS



BCNPHA

BC Non-Profit Housing Association

MEMBER PROGRAM AND SERVICES

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**Tear a page
out, hand it to the
right person at
your organization,
and share the
benefits!**



Skwachàys Lodge
Vancouver Native Housing Society

“

BCNPHA works with leading businesses to customize money-saving programs for the community housing sector. We look after the research and vetting so that our members can simply enjoy these exclusive deals while strengthening the

”

— **Jill Atkey**
CEO of BC Non-Profit
Housing Association

BCNPHA offers a variety of programs and services to non-profit housing societies to support and strengthen the capacity of the sector.



What are BCNPHA Member Programs?

We partner with industry leaders to provide you with access to our preferred suppliers for best deals and exclusive rates.



What are BCNPHA Services?

We support the non-profit housing sector to help you improve your operations and sustainability with services including education, research and policy, and asset management.



Why Participate?

Save money, increase revenue, and improve your operations!



HOW TO PARTICIPATE

Visit www.bcnpha.ca/member-programs-list

Email programs@bcnpha.ca

Call 778-731-2354

COMPREHENSIVE INSURANCE



Supported by



Developed by



BCNPHA's sector-led insurance program, in partnership with HUB International, is crafted to pool and service the property insurance needs of non-profit housing providers, aiming to unlock premium stability.

WHY?

By participating in CHC, the society contributes to a shared protection plan for high frequency and low-cost claims, ensuring a balanced approach while maintaining a voice at the insurance negotiating table.

CHC is a mission-driven insurance program created to support non-profit housing providers across BC!



WHAT?

- 🏠 Property & Contents
- 🏠 General Liability
- 🏠 Directors & Officers Liability
- 🏠 Boiler & Machinery
- 🏠 Crime & Wrongdoing... and more!



QUESTIONS?
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TENANT
INSURANCE



Deeply discounted tenant insurance for
residents of social housing.



Scan the
QR code
for more
information

WHY?

This affordable plan replaces damaged personal belongings, helps tenants pay for somewhere to live if their home is uninhabitable, and pays for tenant unit damage. With Tenant Insurance, landlords may reduce claims and premiums for property insurance.

Only 50%
of what tenants
would pay
as a market
renter!

WHAT?

- 🏠 \$180 annual premium with monthly payment options
- 🏠 Up to \$15,000 contents insurance
- 🏠 Coverage for fire, water and smoke damage, theft and other perils
- 🏠 \$500 deductible, \$6,000 additional living expenses coverage and \$1,000,000 personal liability coverage

“ Having this affordable insurance for my rental unit has given my family and me this peace of mind and we feel protected from unforeseen incidents that could occur in our unit or premises. ”

— Tenant, **New Chelsea Society**



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**GROUP HEALTH
INSURANCE**



Affordable premiums and flexible benefits plan tailored to your society to support the health and wellbeing of your employees.

WHY?

As a leading insurance broker providing an array of group health, dental, life and other employee benefits to non-profit societies, HUB International can save money for employee health and benefits coverage, regardless of your organization's size.

**Getting a
quote is quick
and easy!**



WHAT?

- ◆ Complete benefits including dental and vision
- ◆ Life, accident and travel
- ◆ Employee Assistance Program for staff and families
- ◆ Access to HR professionals with every plan
- ◆ Telemedicine



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LEGAL SERVICES



Receive discounted rates on all legal services offered by a firm with decades of experience serving the non-profit housing sector.

WHY?

Preferential rates on expert legal advice from a trusted name in the sector on matters ranging from RTA issues to employment, construction, human rights, commercial leasing, and more. .

**Proven
track record
representing
housing providers
at all levels of the
judicial system.**



WHAT?

- ▲ 30% (average) off regular hourly rate
- ▲ Flat fee initial strategy session
- ▲ Employee Assistance Program for staff and families
- ▲ Includes all legal services offered by the firm



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**POOLING FOR
INCREASED EARNINGS (PIE)**



Earn interest on your operating accounts! Quick participation process in account pools to increase your revenue.

WHY?

With one simple call or email, you can join the PIE Program and get revenue on operating accounts, as well as earn interest without locking in funds.

No mandate changes and unlimited deposit insurance!



WHAT?

- Competitive interest rates
- 100% cash liquidity
- Low or no service fee plan
- No minimum account balance



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**SOCIAL HOUSING
INVESTMENT**



Competitive, responsible investment options for social housing to maximize your capital reserves and operating dollars.

WHY?

Having sufficient reserves means being able to ensure good quality housing in the long-term. Gain access to a proven range of investment opportunities, tailored specifically to housing providers and the needs and goals of your society.

WHAT?

- 🏠 Invest capital reserves and/or operating dollars
- 🏠 Short and long-term investment opportunities
- 🏠 Personalized, professional investment advice
- 🏠 Competitive returns
- 🏠 Socially responsible
- 🏠 Affordable housing sector-owned

“ The greatest benefits are obviously the returns, and the ability to have short- and long-term investments, and to withdraw when we need to with no penalty. But in addition to all that, I love the fact that we’re supporting the non-profit sector. ”

— Karen Gerein, Executive Director
Vernon Native Housing Society



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**PROPERTY MANAGEMENT
SOFTWARE**

Arcori

Helps your asset management team work smarter!

WHY?

An integrated property management and accounting solution that provides your organization with the tools to effectively manage your properties and streamline your operations.

WHAT?

- 🏠 Housing management
- 🏠 Property management – including maintenance work orders
- 🏠 Accounting capabilities – including purchase orders, paying bills, budgeting
- 🏠 Access to personalized training
- 🏠 Improve reporting to your board

“ The information is readily accessible to members of different departments and makes it easier for all our staff to work together more effectively to complete their day-to-day tasks. ”

— Pat Buchannon, CEO
New Chelsea Society



QUESTIONS?
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Visit www.bcnpha.ca/member-programs-list
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SLEEP PRODUCTS



Preferential member pricing on dependable sleep products.

WHY?

Offers a wide range of products for all needs and budgets, where building value is an integral part in the design and production process. All products meet high standards and guarantee excellent life cycle profiles.

**Restwell is
the primary
manufacturer
of bed frames
in British
Columbia!**



WHAT?

- 📌 Beds
- 📌 Mattresses
- 📌 Encasements
- 📌 Pillows and linens
- 📌 Delivery available anywhere in BC
- 📌 Access to “buy now, ship later” option



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BOILER & TANK

VIESSMANN

Make better and more efficient choices when purchasing boilers and hot water tanks for your society.

WHY?

Lower your energy costs, earn returns on your investment and receive rebates with the Boiler and Tank program.

**We've
performed over
30 retrofits with
Viessmann
to date!**



WHAT?

- 📈 Rebates on purchases of boilers and tanks
- 📈 Tools to right-size equipment and reduce energy costs
- 📈 Energy savings
- 📈 Access to complete line of high-quality reputable oil and gas-fired boilers



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HOME IMPROVEMENT

RONA

Save money on construction and renovation supplies, appliances and more with a leading Canadian retailer.

WHY?

Save money on renovation and construction supplies for any size project, as well as decor, appliances and more.

**Access discounts
of 5% to 15%
when shopping
in RONA stores**



WHAT?

- ◆ Discounts on supplies for construction and renovation projects
- ◆ Improve tenant comfort with update appliances and finishings
- ◆ Create a welcoming environment while saving on decor and holiday



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**LAUNDRY
SERVICES**



Flexible laundry solutions that help your society grow revenue and reduce costs while providing an important amenity to your residents.

WHY?

This program provides flexible laundry solutions that help reduce operating costs while maintaining high quality results.

**Coinmatic has
been working
with social housing
providers for
over 25 years!**



WHAT?

- ◆ Preferential laundry revenue arrangements
- ◆ Purchase or full service lease options
- ◆ Full line of reputable equipment
- ◆ Laundry card and mobile payment technology



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TELECOM



the future is friendly®

**Deep discounts on retail rates for Optik TV and high-speed internet
for your society staff and tenants.**

WHY?

Affordable internet access offers social and economic benefits to tenants and their families. Direct billing to tenants with no administrative burden or financial risk to your society.

**40% off
retail rates
on individual
services to
tenants!***



WHAT?

- 📈 Optik TV and high-speed internet
- 📈 Home phone
- 📈 Monthly or yearly agreements
- 📈 Direct billing to tenants
- 📈 Service calls directly to Telus

**Subject to service availability in the area*



QUESTIONS?
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Visit www.bcnpha.ca/member-programs-list
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Call 778.945.2160



“

We work with tight budgets so when we were given the opportunity to get a discount on our Telus bills, we were really happy. Our tenants were equally pleased to be given the discount. Most of our tenants are now using Telus for internet and cable... because of the discount and the ease with which everyone was able to receive the discount.

”

— Dakelh & Quesnel
Community Housing
Society



“ The ability to monitor the system remotely will allow us to pinpoint any issues and shut down the water in a single unit, and allow our maintenance person to respond quickly to suspected leaks. ”

— Red Door Housing Society

**WATER
DETECTION**



A reliable solution against water damages to keep your society's and your tenant's assets safe.

WHY?

A very effective solution to prevent water overflow caused by hot water tanks, bathtubs, sinks, toilets, dishwashers, washing machines, etc. All you need to do is place the wireless sensors anywhere you expect a potential water leak could occur.

WHAT?

- 🏠 Proactive protection against water damage
- 🏠 Reduces extensive water damage caused by a leak
- 🏠 Helps to protect properties in case of an emergency/disaster
- 🏠 All main functionalities related to water detection and automated valve shut-off do not require any Wi-Fi connectivity
- 🏠 24/7 technical support
- 🏠 Web platform provides free administration centre for property managers



“ We consider it essential to respond quickly to water issues and leaks to protect our residences for the safety and comfort of our residents. The Water Protec system provides great assurance to us. ”

— Baptist Housing Society



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**CLEANING &
JANITORIAL**



Exclusive member pricing on environmentally friendly and other effective cleaning products.

WHY?

Access to over 12,000 cleaning products for your buildings, including suites, common areas and parking garages.

Bunzl also provides professional training programs!



WHAT?

- 📈 15% discount on products
- 📄 Online resources for maintenance staff
- 🛠 Services include restoration, carpet care, and cleaning equipment



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**BUILDING
REMIEDIATION**



Affordable options to get your buildings fixed, starting with alternatives to re-piping.

WHY?

Options to stop leaks, water damage, eliminate future pipe corrosion and improve water quality.

Save
30 – 60% off
your re-piping
costs!



WHAT?

- ▲ Safe, effective and proven systems to stop pinhole leaks
- ▲ Reduce cost
- ▲ Reduce disruption to tenants and building operations



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**TELELINK
ANSWERING**

telelink
answering

24/7 live answering and safety monitoring.

WHY?

Improve quality of life for employees, reduce on-call costs, and give residents a caring, professional voice on the other end of the line.

WHAT?

- 🏠 English & French language capabilities
- 🏠 Better work-life balance for on-call employees
- 🏠 Consistent & professional response
- 🏠 Urgent vs. non-urgent call triaging
- 🏠 Lower on-call maintenance costs
- 🏠 Call trend reporting and analysis
- 🏠 Reduce internal admin work
- 🏠 Lone worker monitoring for on-call employees



We've already seen a drop in non-emergency calls and our on-call staff appreciate fewer interruptions during the night. Overall, I'm very pleased with the service!



— **More Than a Roof
Housing Society**



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VISIT OUR PARTNERS AT OUR EVENTS!

BCNPHA hosts Canada's largest affordable housing conference, attracting more than 1,600 delegates from across the province and Canada. In addition, we host four RENT events throughout the province that provide a full day of education and networking opportunities to the non-profit housing sector.

HOUSING  CENTRAL

R·E·N·T

Regional Education Networking & Tradeshow



FOR MORE DETAILS
ON OUR EVENTS:

Visit www.bcnpha.ca/events

Email events@bcnpha.ca



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