



**Exclusive deals  
for BCNPHA  
members**

**2023/2024 MEMBER PROGRAMS**



**BCNPHA**

BC Non-Profit Housing Association

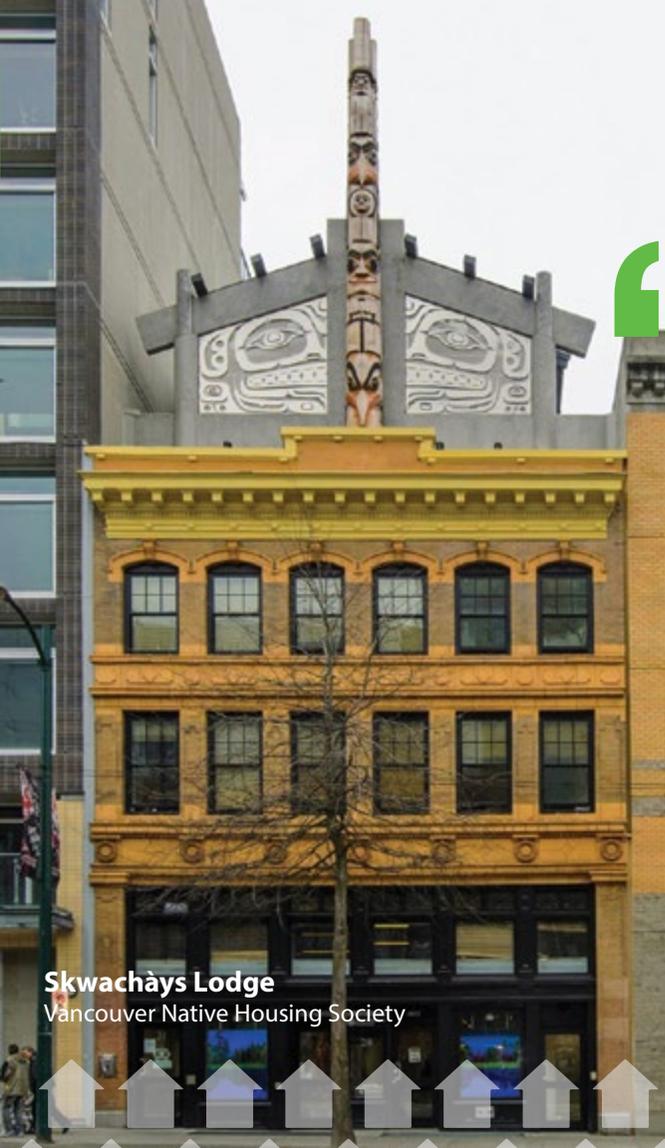
# MEMBER PROGRAM AND SERVICES

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**Tear a page  
out, hand it to the  
right person at  
your organization,  
and share the  
benefits!**



**Skwachàys Lodge**  
Vancouver Native Housing Society

“

BCNPHA works with leading businesses to customize money-saving programs for the community housing sector. We look after the research and vetting so that our members can simply enjoy these exclusive deals while strengthening the

”

— **Jill Atkey**  
CEO of BC Non-Profit  
Housing Association



BCNPHA offers a variety of programs and services to non-profit housing societies to support and strengthen the capacity of the sector.



### What are BCNPHA Member Programs?

We partner with industry leaders to provide you with access to our preferred suppliers for best deals and exclusive rates.



### What are BCNPHA Services?

We support the non-profit housing sector to help you improve your operations and sustainability with services including education, research and policy, and asset management.



### Why Participate?

Save money, increase revenue, and improve your operations!



**HOW TO PARTICIPATE**

**Visit** [www.bcnpha.ca/member-programs-list](http://www.bcnpha.ca/member-programs-list)

**Email** [programs@bcnpha.ca](mailto:programs@bcnpha.ca)

**Call** 778.945.2160

**COMPREHENSIVE  
INSURANCE**



**Tailored insurance program that offers a wide range of affordable coverage through housing insurance experts.**

## WHY?

As the world's leading insurance broker and risk adviser, Marsh Canada offers a comprehensive insurance program tailored for housing providers who serve all types of tenants.

**The program  
insures over 40%  
of affordable  
housing buildings  
in British  
Columbia!**



## WHAT?

- 🏠 Property & Contents
- 🏠 General Liability
- 🏠 Directors & Officers Liability
- 🏠 Boiler & Machinery
- 🏠 Crime & Wrongdoing ... and more!



**QUESTIONS?**  
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**TENANT  
INSURANCE**



**Deeply discounted tenant insurance for  
residents of social housing.**



Scan the  
QR code  
for more  
information

## WHY?

This affordable plan replaces damaged personal belongings, helps tenants pay for somewhere to live if their home is uninhabitable, and pays for tenant unit damage. With Tenant Insurance, landlords may reduce claims and premiums for property insurance.

Only 50%  
of what tenants  
would pay  
as a market  
renter!

## WHAT?

- 🏠 \$150 annual premium with monthly payment options
- 🏠 Up to \$15,000 contents insurance
- 🏠 Coverage for fire, water and smoke damage, theft and other perils
- 🏠 \$500 deductible, \$6,000 additional living expenses coverage and \$1,000,000 personal liability coverage

“ Having this affordable insurance for my rental unit has given my family and me this peace of mind and we feel protected from unforeseen incidents that could occur in our unit or premises. ”

— Tenant, **New Chelsea Society**



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**GROUP HEALTH  
INSURANCE**



**Affordable premiums and flexible benefits plan tailored to your society to support the health and wellbeing of your employees.**

## WHY?

As a leading insurance broker providing an array of group health, dental, life and other employee benefits to non-profit societies, HUB International can save money for employee health and benefits coverage, regardless of your organization's size.

**Getting a  
quote is quick  
and easy!**



## WHAT?

- ◆ Complete benefits including dental and vision
- ◆ Life, accident and travel
- ◆ Employee Assistance Program for staff and families
- ◆ Access to HR professionals with every plan
- ◆ Telemedicine



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**POOLING FOR  
INCREASED EARNINGS (PIE)**



**Earn interest on your operating accounts! Quick participation process in account pools to increase your revenue.**

## WHY?

With one simple call or email, you can join the PIE Program and get revenue on operating accounts, as well as earn interest without locking in funds.

**No mandate  
changes  
and unlimited  
deposit  
insurance!**



## WHAT?

- ▲ Competitive interest rates
- ▲ 100% cash liquidity
- ▲ Low or no service fee plan
- ▲ No minimum account balance



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**SOCIAL HOUSING  
INVESTMENT**



**Competitive, responsible investment options for social housing to maximize your capital reserves and operating dollars.**

## WHY?

Having sufficient reserves means being able to ensure good quality housing in the long-term. Gain access to a proven range of investment opportunities, tailored specifically to housing providers and the needs and goals of your society.

## WHAT?

- 🏠 Invest capital reserves and/or operating dollars
- 🏠 Short and long-term investment opportunities
- 🏠 Personalized, professional investment advice
- 🏠 Competitive returns
- 🏠 Socially responsible
- 🏠 Affordable housing sector-owned

“ The greatest benefits are obviously the returns, and the ability to have short- and long-term investments, and to withdraw when we need to with no penalty. But in addition to all that, I love the fact that we’re supporting the non-profit sector. ”

— Karen Gerein, Executive Director  
**Vernon Native Housing Society**



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**PROPERTY MANAGEMENT  
SOFTWARE**

**Arcori**

**Helps your asset management team work smarter!**

## WHY?

An integrated property management and accounting solution that provides your organization with the tools to effectively manage your properties and streamline your operations.

## WHAT?

- 🏠 Housing management
- 🏠 Property management – including maintenance work orders
- 🏠 Accounting capabilities – including purchase orders, paying bills, budgeting
- 🏠 Access to personalized training
- 🏠 Improve reporting to your board

“ The information is readily accessible to members of different departments and makes it easier for all our staff to work together more effectively to complete their day-to-day tasks. ”

— Pat Buchannon, CEO  
**New Chelsea Society**



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**Call** 778.945.2151

## SLEEP PRODUCTS



Preferential member pricing on dependable sleep products.

## WHY?

Offers a wide range of products for all needs and budgets, where building value is an integral part in the design and production process. All products meet high standards and guarantee excellent life cycle profiles.

**Restwell is  
the primary  
manufacturer  
of bed frames  
in British  
Columbia!**



## WHAT?

- 📌 Beds
- 📌 Mattresses
- 📌 Encasements
- 📌 Pillows and linens
- 📌 Delivery available anywhere in BC
- 📌 Access to “buy now, ship later” option



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**BOILER & TANK**



**Make better and more efficient choices when purchasing boilers and hot water tanks for your society.**

## WHY?

Lower your energy costs, earn returns on your investment and receive rebates with the Boiler and Tank program.

**We've  
performed over  
30 retrofits with  
Viessmann  
to date!**



## WHAT?

- ◆ Rebates on purchases of boilers and tanks
- ◆ Tools to right-size equipment and reduce energy costs
- ◆ Energy savings
- ◆ Access to complete line of high-quality reputable oil and gas-fired boilers



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**LAUNDRY  
SERVICES**



**Flexible laundry solutions that help your society grow revenue and reduce costs while providing an important amenity to your residents.**

## WHY?

This program provides flexible laundry solutions that help reduce operating costs while maintaining high quality results.

**Coinamatic has  
been working  
with social housing  
providers for  
over 25 years!**



## WHAT?

- ◆ Preferential laundry revenue arrangements
- ◆ Purchase or full service lease options
- ◆ Full line of reputable equipment
- ◆ Laundry card and mobile payment technology



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**CLEANING &  
JANITORIAL**



**Exclusive member pricing on environmentally friendly and other effective cleaning products.**

## WHY?

Access to over 12,000 cleaning products for your buildings, including suites, common areas and parking garages.

**Bunzl also provides professional training programs!**



## WHAT?

- 🏠 15% discount on products
- 🏠 Online resources for maintenance staff
- 🏠 Services include restoration, carpet care, and cleaning equipment



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TELECOM



the future is friendly®

**Deep discounts on retail rates for Optik TV and high-speed internet  
for your society staff and tenants.**

## WHY?

Affordable internet access offers social and economic benefits to tenants and their families. Direct billing to tenants with no administrative burden or financial risk to your society.

**40% off  
retail rates  
on individual  
services to  
tenants!\***



## WHAT?

- 📍 Optik TV and high-speed internet
- 📍 Home phone
- 📍 Monthly or yearly agreements
- 📍 Direct billing to tenants
- 📍 Service calls directly to Telus

*\*Subject to service availability in the area*



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**BUILDING  
REMEDATION**



**Affordable options to get your buildings fixed, starting with alternatives to re-piping.**

## WHY?

Options to stop leaks, water damage, eliminate future pipe corrosion and improve water quality.

**Save  
30 – 60% off  
your re-piping  
costs!**



## WHAT?

- ◆ Safe, effective and proven systems to stop pinhole leaks
- ◆ Reduce cost
- ◆ Reduce disruption to tenants and building operations



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**WATER  
DETECTION**



**A reliable solution against water damages to keep your society's and your tenant's assets safe.**

## WHY?

A very effective solution to prevent water overflow caused by hot water tanks, bathtubs, sinks, toilets, dishwashers, washing machines, etc. All you need to do is place the wireless sensors anywhere you expect a potential water leak could occur.

## WHAT?

- 🏠 Proactive protection against water damage
- 🏠 Reduces extensive water damage caused by a leak
- 🏠 Helps to protect properties in case of an emergency/disaster
- 🏠 All main functionalities related to water detection and automated valve shut-off do not require any Wi-Fi connectivity
- 🏠 24/7 technical support
- 🏠 Web platform provides free administration centre for property managers



“ We consider it essential to respond quickly to water issues and leaks to protect our residences for the safety and comfort of our residents. The Water Protec system provides great assurance to us. ”

— Baptist Housing Society



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**MEDICAL ALERT  
DEVICES**



**Affordable personal emergency response service that can provide life-saving support.**

## WHY?

Help tenants and your staff enjoy peace of mind while living independently with an exclusive offer on personal emergency response services.



## WHAT?

- 🏠 Give your loved ones peace of mind by having access to help at the push of a button
- 🏠 Live the independent life you love with easy 24/7 access to emergency support
- 🏠 Save up to \$10/month – that's \$120/year
- 🏠 Free shipping on all LivingWell Companion products
- 🏠 Reduce cost
- 🏠 Reduce disruption to tenants and building operations



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**TELELINK  
ANSWERING**



**24/7 live answering and safety monitoring.**

## WHY?

Improve quality of life for employees, reduce on-call costs, and give residents a caring, professional voice on the other end of the line.

## WHAT?

- 🏠 English & French language capabilities
- 🏠 Better work-life balance for on-call employees
- 🏠 Consistent & professional response
- 🏠 Urgent vs. non-urgent call triaging
- 🏠 Lower on-call maintenance costs
- 🏠 Call trend reporting and analysis
- 🏠 Reduce internal admin work
- 🏠 Lone worker monitoring for on-call employees

“ We’ve already seen a drop in non-emergency calls and our on-call staff appreciate fewer interruptions during the night. Overall, I’m very pleased with the service! ”

— **More Than a Roof  
Housing Society**



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## VISIT OUR PARTNERS AT OUR EVENTS!

BCNPHA hosts Canada's largest affordable housing conference, attracting more than 1,600 delegates from across the province and Canada. In addition, we host four RENT events throughout the province that provide a full day of education and networking opportunities to the non-profit housing sector.

HOUSING  CENTRAL

R·E·N·T

Regional Education Networking & Tradeshow



FOR MORE DETAILS  
ON OUR **EVENTS**:

Visit [www.bcnpha.ca/events](http://www.bcnpha.ca/events)

Email [events@bcnpha.ca](mailto:events@bcnpha.ca)



# BCNPHA

BC Non-Profit Housing Association

[www.bcnpha.ca](http://www.bcnpha.ca)

 @bcnpha  @bc-non-profit-housing-association

 @bcnpha  @housingcentral